Senators' anti-beef comments draw fire

The president of the Kansas Livestock Assn. said he is "appalled" at the statements of four U.S. Senators who appeared on ABC television's "Good Morning, America" program making dietary recommendations to the American people, including that they eat less beef for health reasons.

Jack Vanier, Brookville, said that the four senators; Dole of Kansas, McGovern of South Dakota, Kennedy of Massachusetts and Percy of Illinois; in their discussions of a recent report published by the Senate select committee on nutrition "showed a great deal of arrogance, even suggesting that farmers and cattlemen need to be educated."

"I'm especially shocked and disappointed that the three farm-state Senators did not speak up in defense of the livestock industry which is number one here in Senator Dole's state of Kansas, and probably close, if not number one, in Illinois and South Dakota," he said.

Vanier said that a number of organizations, including those of the livestock industry such as the National Live Stock and Meat Board, have been studying and compiling clinical evidence of possible diet-health links for decades. He summed up their findings by quoting Dr. George V. Mann, a leading heart researcher from Vanderbilt University, as saying recently in Wichita that "the coercion of the public into buying certain kinds of food and avoiding others to reduce risk of heart attacks is based on a false premise."

Vanier said, "Recent work done at the University of Georgia has shown that animal fat does not, and, in fact cannot, raise the level of cholesterol in the body. Even unclinical population statistics show that for a five-year period ending in 1972, coronary deaths went down while meat consumption went up."

"The simple fact," he said, "is that there is no clinical evidence on which to suggest to the American people these kinds of changes in their diets. If these Senators really want to help, and not just give the appearance of helping, they should demand that their committee publish an unbiased study of all the facts on diet and health. In the meantime, they should not be publishing or repeating clinically-unproven theories on health and diet, especially at the expense of family farmers in their own states."

BLONDE ENTHUSIASTS—Bill and Cynthia May of Steamboat Springs, Colo., were on hand during the Blonde d'Aquitaine banquet Jan. 16 in Denver. The Mays run Commercial Herefords and hope to eventually develop a 100-head Blonde d'Aquitaine cowherd.
(Staff photo by Doug Lierle)

ARBUTHNOT WINNER—Capturing the grand champion female title at the Southwestern Livestock Exposition, Fort Worth, Texas, during Hereford Register of Merit competition was AA Lady Advance 513, exhibited by Arbuthnot Herefords, Haddam, Kan. Glen Klippenstein, Maysville, Mo., judged the show.

Houston ROM competition dedicated to Bob Herrin

Hereford breeding cattle entries totaling 160 will come from throughout the U.S. to compete in the R.T. "Bob" Herrin Register of Merit Hereford Show at the 1977 Houston Livestock Show and Rodeo. For ranchers, breeders and others interested in the Hereford breed, the ROM Hereford Show will be a leading attraction.

Hereford exhibitors will be competing for $15,880 in premium money, part of a record $610,363 to be awarded at the '77 show. Open class entries will divide $12,500.

Junior exhibitors who enter Herefords in the Junior Breeding Beef Heifer Show will vie for $2600 in premium money, while $780 in premiums will be distributed among Hereford entries in the Market Steer Show.

The Livestock Show opens Feb. 23 and runs through March 6.

The ROM Hereford Show will utilize the judging talents of Rod Ogren, Marcus, Iowa, in the open classes. Competition is set for 8 a.m. Friday, Feb. 25, in the Cattle Arena.

Hereford entries in the Market Steer Show will be judged at 7 a.m. Thursday, March 3, in the Cattle Arena. Hereford heifers entered in the Junior Breeding Beef Heifer Show will be judged at 8 a.m. Sunday, March 6 in the Cattle Arena.

LONGHORN OFFICERS—New officers and directors of the Mountains and Plains Texas Longhorn Assn. are, (seated, left to right), Don Martin, vice president; John Thatcher, president, and Donna Martin, secretary-treasurer. Board members are, (standing), Howard Bader, Ray Moore, and Terry Kelsey. Director not pictured, Preston Steele.

Calves become victim of dogs

It's not the coyotes that are killing James Turner's calves, it's the supposedly domestic dogs in Silver City, N.M. Wolves and coyotes were problems in the past, but not now. The threat now is what Turner calls "domestic coyotes"—those family pets out for a romp and to kill.

You can always spot a domestic coyote; he's the varmit with a collar and city tags on," explains the rancher. So today he shoots any stray dogs that enter his 14,000 acre ranch. Recently he caught a six-dog pack attacking a six month old calf. He ran the dogs off, but later had to shoot the calf. "The 30-30 is the cure, and I don't care if it's somebody's poodle or not. If I see it on my land I'm going to destroy it," he concluded.

Pete Knutson

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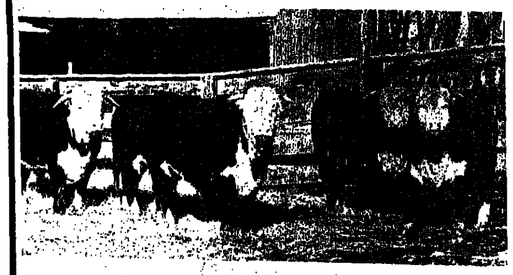

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Comments

Says Jess Egurrola of Denver, "The dilemma facing the cattle feeder is a many faceted one and not one that can easily be solved. The following list of remedies must be the prescription, in my opinion, to reach profitability in the cattle feeding business:

CROW

1) Reduction of cattle numbers. By Jan. 1, 1978, numbers should be to a manageable point, from the 132 million at the start of 1975, to around 120 million. This phase of the correction is now in full swing.

"2) All cattle feeding by packers forced to buy all their requirements from the feeders. This would create a true supply and demand situation.

"3) The fat cattle futures be terminated. These are used to depress the live market but never to add strength to a steady or up market. Futures could be acceptable if only used for hedging.

"4) Iowa Beef Packers has become such an immense influence on the dressed trade that some anti-trust action should be taken against IBP to let ordinary supply and demand take control rather than shear size." Egurrola is of the firm belief that IBP handles 25% of the total U.S. beef supply and thus it is rather easy for them to have a terrific affect on day-to-day dressed beef prices.

"5) Boxed beef is of great interest but no one seems to be doing anything about it. But this is the way beef is going to be merchandised, so USDA should be issuing figures on boxed beef.

"6) Either the chains cease advertising that they sell only USDA choice or the grades need to be changed to enable feeders to sell 800 lb. heifers and 900 lb. steers.

"7) With the above remedies in effect, we could easily live with the present import situation." Additionally, Egurrola suggests all feeders instead of selling their own cattle to packers and selling packers 2-3 weeks kill ahead, that this selling could be better done by a marketing agency whether feeder owned or otherwise. In this issue on page 6, Egurrola lists the repercussions all these suggestions may bring which are also very interesting.

—DICK CROW

Record low beef spending causes alarm

Beef industry leaders expressed alarm over government figures released Feb. 8 showing that Americans spent an all-time low percentage of their disposable income on beef in the last quarter of 1976.

The U.S. Department of Agriculture put the total at 2.27%, and noted industry analyst William C. Helming said "This figure raises a bright red flag for the industry." In fact, the analyst termed it "the most significant single event of the year for the beef industry."

Helming is president of Livestock Business Advisory Services, Inc., Kansas City, Mo. He said every cattleman should be concerned about this drop in consumer spending, and every cattleman has a stake in the proposed beef market development program, aimed at retaining the market for beef, if not increasing it.

He added that the self-help program is coming along "none too early, if not two years too late."

Helming also said "Today's report suggests that a major change in consumer preference for beef may be in the making."

He stressed that he did not want to speculate about future beef demand. But, he said, the figures "clearly indicate to me a shift from higher to lower priced cuts of beef," and a slight increase in the public's preference for other meat products.

The 29-year average figure for beef is 2.52%. The 1976 third quarter figure was 2.42%, and the average that year was 2.41%.

Helming said he believes there are "two reasons why people haven't become stirred up over these figures. First, they have remained relatively constant for so long, they weren't noticed, and secondly, a lot of cattle people don't want to face up to the fact that demand is changing."

John Huston, vice president of the National Live Stock & Meat Board, agreed

(Continued on page 3)

Retail prices show no change

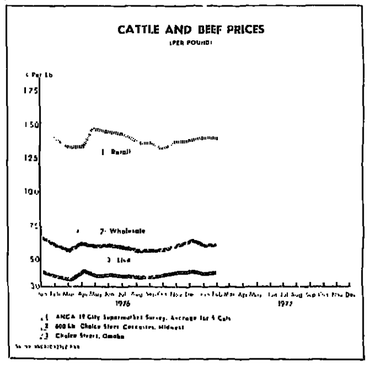
Average retail beef prices in mid-February showed no change from the previous month, and they were virtually the same as a year earlier, the American National Cattlemen's Assn. reported.

The association's 19-city survey of super markets showed that the national average price of five representative beef cuts on Feb. 10 was $1.40 lb., unchanged from the January average.

This year's February average was 2 cents higher than the $1.38 average for February, 1976.

"We still have large production of beef and other meats," said Wray Finney, ANCA president, "and this has kept meat prices relatively low for some time.

(Continued on page 2)



WESTERN LIVESTOCK JOURNAL

News • Trends • Sales • Shows • Markets

February 21, 1977 Central Edition Vol. 55, No. 20

Limited use of brucellosis adult vaccination approved

The U.S. Department of Agriculture has approved a plan, developed during two years of field trials, for inoculating adult female cattle with Strain 19 vaccine in "problem" brucellosis-infected herds—herds in which standard procedures for eliminating infection have proved unsuccessful. Examples could be herds with chronic, long-lasting infection or herds experiencing exceptionally rapid spread of the disease.

Under the approved plan, adult vaccination procedures may be initiated with written approval of state and federal animal health officials directly responsible for brucellosis eradication in the state where the herd is located. Animals so vaccinated will be hot-branded with the letter "AV" on the right jaw and they may move only under permit, to slaughter or to a quarantined feedlot.

Meat from cattle slaughtered because of brucellosis is safe for human consumption since the disease-causing bacteria are readily killed by normal cooking temperatures. Also the bacteria tend to concentrate in a cow's inedible organs.

Dr. Paul Becton, in charge of brucellosis eradication for USDA's Animal and Plant Health Inspection Service, said guidelines for the plan were developed in cooperation with members of the U.S. Animal Health Assn.'s brucellosis committee and state officials. Dr. Becton noted that these guidelines will make the plan available to problem herd owners while assuring its proper use.

The plan may not be used in a herd longer than two years and it may not be used in any of the 28 certi-

(Continued on page 2)

Bergland: Family farmer could be destroyed by investment plan

Agriculture Secretary Bob Bergland said that the Continental Illinois National Bank of Chicago's plan to base mutual fund investments on farmland rather than stocks is part of "a bigger national problem."

Bergland said such big business investment in farmland could lead to the destruction of the family farmer, and accordingly he is drafting a letter to the Internal Revenue Service asking for a delay of a tax exemption ruling on the investment scheme. The land investment could qualify as tax exempt since it would be offered to pension funds and profit sharing plans.

Bergland said he is hoping to delay the ruling until USDA can study the effect of such big business investments on the family farmers, a study which he expects would take until July. He said that tax laws concerning exemptions may have to be changed as the result of such a study.

Court hooked:

Case may decide if stockmen have power over private property fishing

A district court decision affecting the future of fishing on private property in Colorado is a month or two away after a trial on trespassing charges in Hot Sulphur Springs, Colo.

Three fishermen are charged with third-degree trespassing, a petty offense, in an incident last July when they were fishing from homemade rafts on the Colorado River near Kremmling, Colo.

Grand County rancher Con Ritschard had the fishing party cited for trespassing when they floated onto a part of the river that runs through his ranch.

Outcome of the case—a conviction is sure to be appealed—is expected to settle the question of whether or not ranchers can regulate who can use rivers that flow through their property.

District Judge Claus Hume heard arguments in the case and is expected to make a decision on the trespassing charges in one to two months.

Charged are David Emmert, a Greeley, Colo., attorney, and two other men. A similar charge against a fourth man was dropped because he is a foreign national.

Emmert, representing himself and the other defendants, has pledged to appeal a conviction in the case because "we're (defendants) not unique. Many other people float that river and other rivers of the state."

"Recreation is important in our state. If we have the right to use the water, this is good for the people in the state. We claim we were not trespassing because of a claimed right to be on the water, which is owned by

(Continued on page 8)

BLM may curtail grazing if drouth persists

Eleven western states have been alerted to possible land grazing curtailment due to drouth conditions, the Bureau of Land Management (BLM) reported.

Because rainfall has been one third of normal, some 157 acres of already-sparse land must be protected from being completely stripped of vegetation. Some areas are under greater stress than others, since this is the second season of drouth, BLM said.

Cutbacks, if made, will be in terms of animal unit months (one animal unit is the equivalent of one cow grazing for one month). According to BLM, allocations of land use will be determined on an individual basis, with BLM district managers meeting with cattlemen to work out a plan that will best suit the cattlemen economically without stressing the land.

BLM said the reason for the forewarning is so that if curtailments are to take place, cattlemen will have more time to make economic decisions as to what they will do. A BLM spokesman said if conditions improve with moisture, the matter will be dropped.

BLM says it is also concerned with erosion and loss of topsoil because hungry cattle may graze on shrubs and the roots of grass, destroying vegetation completely.

BLM was unable to give any dates, that if current conditions persist, when curtailments will be put into effect and depending on the weather, cannot say how long curtailments may have to last.

(Continued on page 6)

ANCA calls grazing cutback serious blow to cattlemen

The recent announcement by the Interior Department's Bureau of Land Management regarding the possible curtailment of grazing on public lands came as a blow to the beef cattle industry, the American National Cattlemen's Assn. said.

As a result of continued drouth in the western states, state BLM directors are now notifying livestock operators of the possibility of temporary reductions in the number of livestock they can graze, of possible shorter grazing seasons and in some cases temporary closing of critical areas.

Reaction from ANCA has been one of deep concern.

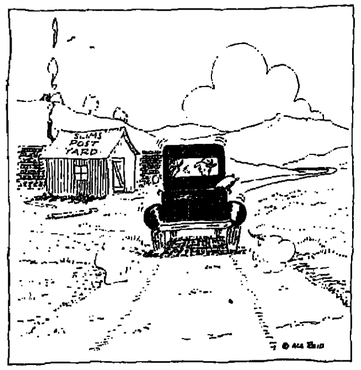
(Continued on page 6)

NEWSPAPER (priority handling)

NEWSPAPER (priority handling)

COW POKES

By Ace Reid



"Drive faster, every time I see a post, all I can think of is that hole it has ta go in!"

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Limited use of brucellosis adult vaccination approved

(Continued from page 1)

fied-free states without approval of top state and federal authorities. Special reporting procedures, periodic testing and other controls will help assure proper use of the plan.

During recent years, Strain 19 vaccine was strictly limited to use on female calves, two to six months of age for dairy breeds and two to ten months of age for beef breeds. When used on mature cattle, the regular dose stimulates a rise in blood antibodies that tends to persist, interfering with routine blood testing detection methods for brucellosis. However, in herds approved for adult vaccination, special testing procedures and a reduced vaccine dosage will be used.

Standard eradication procedures call for testing herds suspected of harboring brucellosis and sending reactor animals to slaughter. The owner is paid an indemnity.

Brucellosis, also called Bang's disease, is a contagious disease of cattle and other livestock, causing abortions, drop in milk production, and breeding problems. It can be passed from animals to humans, especially those who work around infected livestock. The disease in man is called undulant fever.

INCOMING PRESIDENT—Mr. and Mrs. John Thatcher, Pueblo, Colo., attended the Longhorn banquet during the National Western Stock Show, Denver. Thatcher was elected president of the Mountain & Plains Longhorn Assn. (Staff photo by Mack Jones)

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Retail prices show no change

(Continued from page 1)

"Because of continuing financial losses in the cattle industry, there have been herd liquidations and cutbacks in cattle numbers that eventually will bring reduced beef supplies and higher prices. For now, though, beef prices continue to lag behind increases in most other food items."

Finney said that the severe winter weather in the eastern part of the nation has been a disruptive factor—slowing cattle growth, increasing feed costs and causing deaths among newborn calves in the South.

Meanwhile, he said, a continuation of drouth—which already has badly hurt many western cattlemen—could reduce 1977 pasture and crop production. In the short term, this could cause still more herd liquidation, increase beef supplies and probably lower prices. But it would cause still sharper reductions in beef supplies later. From birth to market in beef production, 1½ to 2 years may elapse; thus, most of the effects of changes in the basic herd size are not felt by the public for some time.

ANCA's 5-cut average for February increased in 11 cities and decreased in 8. Ground beef, sirloin steak and chuck roast prices averaged lower in February, while T-bone steak and round steak averaged higher.

Cattle and wholesale beef prices rose late in 1976, but otherwise they have not shown much change for several months.

Average retail beef prices vary among cities because of differences in wage rates, transportation costs, types of beef and the amount of "price specialing."

Montanans elect Angus officers

Orrin Fossum, a registered Angus breeder from Richland, Mont., was elected president of the Northeastern Montana Angus Assn. at the group's annual meeting in Glasgow. More than 116 members and guests attended the event presided over by the retiring president, Don Anderson, Wolf Point.

Elected vice president was Leroy Tvedt, Glasgow, and reelected as secretary-treasurer was Ardice Stellflug, Nashua.

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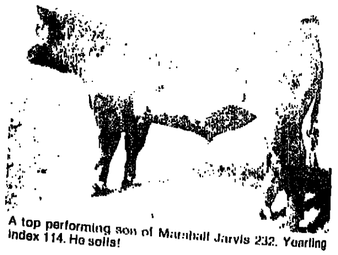

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Low beef spending causes alarm

(Continued from page 1)

with Helming's overall analysis, but said the figures may also be a manifestation of many consumer concerns about beef that the Beef Act will try and dispel.

"In the past few years, beef has been the subject of concern in three major areas—the health question related to beef, the world food problem and the cost of beef," he said.

Huston noted that beef's part in the cholesterol-cancer-heart-diet controversy has never been proven. And, he said, many people think Americans eat too much beef, or waste grain by feeding it to animals.

"Actually, the world food problem is mainly one of distribution, rather than supply. And cattle eat primarily roughage and waste forms of grain that humans can't eat, and convert this material to usable protein.

"I also believe that beef makes a convenient whipping boy when talking about inflation, primarily because it's an item that most consumers buy every week, so they can keep a close watch on any price changes. The hard facts are that beef prices are lower than they were a year ago," he emphasized.

All these factors, Huston said, "have the effect of eroding dollar demand for beef over a period of time."

The beef industry should be concerned about this drop in spending, he said. "We know we have a wholesome, nutritious product. Passage of the upcoming Beef Referendum will help us begin the necessary research to clear our product of unfounded health scare warnings.

"Then we must have the resources to communicate these results to thought leaders, especially in the field of medicine. And we must do the advertising and promotion necessary to take advantage of beef's overall favorable image as a delicious, very wanted food.

"Beef has been the subject of much unfounded criticism lately. Passage of the Referendum would raise about $30-40 million yearly to begin dispelling this criticism," he said.

"That's a lot of money, but it works out to be about 15 cents per capita. That's pretty small investment to protect the $130 a year each consumer now spends on beef."

Court hooked on private fishing

(Continued from page 1)

the people of Colorado," Emmert claims.

Representing the rancher, Assistant District Attorney, Greg Long said the prosecution's position is that rancher Ritschard owns the river bottom, pays taxes on it, and can therefore regulate who can come on it.

Attorney Emmert says the question courts must answer is "do we have the right to touch the bottom while on the water? If we don't have that right, we were trespassing. If we have the right and were clearly not on the land, we weren't trespassing."

Jobs may go to ex-USDA aides

Richard Feltner, assistant agriculture secretary for marketing and consumer services in the Ford administration and Dale Sherwin, the acting assistant secretary for international affairs and commodity programs, have been offered professional staff positions with the Senate agriculture committee.

Both men were interviewed by Senator Robert Dole (R-Kan.).

ROCKY MOUNTAIN SANTA GERTRUDIS ASSN.

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That's what John Glenn, Fort Morgan, Colo. reports from using Santa Gertrudis bulls on his Hereford females. (WLJ Monthly Magazine, Sept. 1976, page 34)

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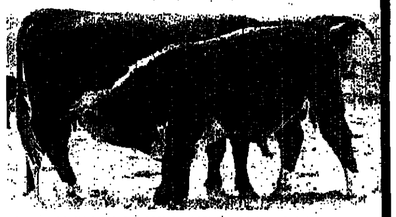

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Ancel Armstrong named Simmental president

C. Ancel Armstrong, Manhattan, Kan., has been elected president of the American Simmental Assn. for 1977. He succeeds Dr. Donald Applegate, Versailees, Ky.

ANCEL ARMSTRONG
Simmental president

Voting took place at the association's 9th annual convention, held this year in Jackson, Miss., during the Dixie National Livestock Show. Other officers elected were Colville Jackson Jr., Gloster, Miss., vice president, and M.D. Shepherd, Hyannis, Neb., treasurer. Don Vaniman, Bozeman, Mont., is the association's executive secretary.

Named as Simmental Man of the Year was H.W. 'Honk' Fausset, Worland, Wyo., for his outstanding contributions to the Simmental breed during the past year.

Four new ASA trustees were installed during the convention. Starting their first three year terms as representatives of the western district are Ron Baker, Hermiston, Ore., and Emmet Butcher, Lewiston, Mont. Also elected from the western area was Harry E. Furgeson, Anaconda, Mont., who formerly had served for a six-year period and was returned to the board after an absence of one year. M.D. Shepherd starts a second consecutive term from the north central area.

John B. Collier IV, Stephenville, Texas, was elected from the south central area replacing Rob Brown, Throckmorton, Texas. Others going off the board are Lou Chesnut, Spokane, Wash.; Jess Kilgore, Three Forks, Mont., and H.W. Fausset.

Trustees with terms expiring in 1978 are Don Applegate; Ancel Armstrong; Miles Davies, Deer Trail, Colo.; Colville Jackson, and Jim Woods, Chesterfield, Ill.

Bob Dickinson, Gorham, Kan.; Jacque L. Glenn, Ramsey, Ind.; Ward S. Merrick III, Ardmore, Okla.; Walter L. Steely, Farmington, Ky.; Rob D. Stevens, Albany, Mo., and Albert West III, San Antonio, Texas, are trustees with terms expiring in 1979.

Simmentalers will meet in Kansas City, Mo., Feb. 27-28 for their 1978 annual convention. San Antonio, Texas, will be the host city for the 1979 convention, which will be held in conjunction with the San Antonio Livestock Show.

North Dakotans eligible for loans

Farmers in Morton County, N.D., who suffered crop damage, due to the severe drouth beginning May 1 through December 1976 are eligible to apply for emergency loans from the Farmers Home Administration (FmHA), the Agriculture Department reports.

USDA says this is the third time since 1976 that farmers in Morton County have been assisted, the most recent damage brought on by an extensive drouth that damaged pastures and reduced feed supply to cattle.

FmHA emergency loans are made available to farmers to cover losses resulting from designated natural disasters.

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GAIN TESTED - GRADED BULL SALE!

MARCH 12
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River Road Farm
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Walter Fathauer, President • Bruce Taylor, Secretary

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FEBRUARY 26, 1977
HOUSTON, TEXAS
2:00 P.M.

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Beard's Dunny	Perfection's Baby
Angel's Pudden	Shesa Blue Rose
Misty Rod	Miss Clegg Hall
Ima San Peppy	Paloma Princess
Miss Susan Bar	Miss Cheekie Smoke
Miss Glo Bar	Doc's Duba Dee
Miss Glo Queen	Wiggy Lee
Montie's Brabar	Custom Minted
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Chickey Star	Kay Lin Gay Bar
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20 BULL CALVES — INCLUDING OUR DENVER CAR-LOAD — some herd bull prospects here.
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Herd Sires:
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A selling many sons and grandsons of "D38"
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ASA names BDT's Barron an honorary Simmentaler

By JODI DiLORENZO

After being named an honorary member of the American Simmental Assn., O.J. "Jim" Barron Jr. did what he's done best for over a year now—speak on the importance of the passage of the Beef Research and Information Act.

JIM BARRON
'Support BRIA'

Barron, owner-operator of the Spur Headquarters Ranch, Spur, Texas, is an everyday cattleman who has given up all of his time to get the word out to other cattlemen about the Beef Development Taskforce check-off plan. He is a director of the American National Cattlemen's Assn., and chairman of the BDT. And he was in Jackson, Miss., to talk to even more cattlemen at the annual ASA convention.

"Its not easy to get cattlemen to work together—they like being rugged individualists. And its even harder to get money out of them," Barron began. The BRIA is an industry self-help program that will enable an "everyone-pays-a-fair-share" system to finance its own research, consumer education, producer information, promotion and market development programs.

Key points of the plan include:

• Uniform collection. Every producer pays a fair share. The program must be legislated and approved by two-thirds of the producers voting in the referendum.

• Rate of collection — 0.3% (3/10 of 1%) sale value.

• Collection point. At each sale.

• Value added concept. Each time cattle are sold, the seller contributes 0.3% of the value he adds to the animal.

• Refund provision. If any owner does not wish to participate he can get a refund of the amount he contributed on request.

• How managed? A 68-member Beef Board will receive the funds and administer the program. The members will be cattlemen. Representation will be based on each state's cattle population.

• Beef board functions. Board will collect funds and contract with other organizations to conduct desired promotion, information and research programs.

These national programs won't interfere with state beef promotion councils. And 10% of the collections from each state will be returned to the qualifying beef council in that state.

Barron also showed a comparison of what other agriculture commodities are spending on promotion as opposed to the beef industry. Presently the beef industry is only spending .015% of market value on promotion. The cotton industry is spending .4%, the milk industry is spending .6%, California prunes 2.15% and the Florida citrus industry, 2.3%. The beef industry—the largest single segment of agriculture—is spending the smallest percentage on promotion and education.

It was decided the referendum vote, to be held the first part of May, would be a walk-in vote as a way of saving money. The beef industry must pay for the referendum. A vote-by-mail referendum would cost over $1 million, while the walk-in vote at county ASCS offices would cost about $50,000. The American National Cowbelles have helped to raise some of this money through the sales of the "Keep Beef King" buttons.

"Thirty-nine percent of the U.S. population are either vegetarians or have diets that restrict beef consumption. One of the main tasks of the check-off program will be to educate the consumer. Having a superior product isn't enough anymore. We have to prove that the American people are using unsound reasoning for not eating beef."

Nickeson bull tops Jackson sale

Nickeson Simmentals, Inc., Veblen, S.D., had the high selling bull in the first annual Simmental Herd Bull Premier Sale. The sale was held in conjunction with the American Simmental Assn.'s 9th annual convention in Jackson, Miss.

The polled bull, Sir Nick One, 1/12/76 by Parisien, sold to Bagby Farms, Green Ridge, Mo., for $16,800.

The sale utilized an unique way of determining sale order of the first three bulls. During a parade of the bulls, breeders cast votes for their favorite one, two and three bulls, and the bulls getting the most votes started the sale.

Repercussions

In Dick Crow's Comments column this week, Jess Egurrola lists seven remedies he believes will lead to profitability in the cattle feeding industry. Listed below are the repercussions Egurrola feels the remedies may produce.

1) Implementing these ideas to solve the problem is not going to be easy. Feeders are reluctant to take action against "their only outlet" as they call the packer and chain store.

2) Packers will fight the "no feeding" idea.

3) Consumer advocates will fight grade changes as a way to cheat the consumers.

4) Chains will fight the idea of not advertising "we only sell USDA choice" for several reasons.

5) Packers will have higher killing costs and lower drop value on lighter cattle.

6) Farmers will have to cut back on corn production.

7) Getting all feeders to feed to lighter weights and lower in grade will be hard, too. They are a group that is hard to get to agree and do anything together.

Brush fires kill millions in stock

Australian officials estimate that perhaps as many as one million sheep and 800,000 cattle were killed by scores of brush fires sweeping through the southern Australian state of Victoria, according to a UPI story in the New York Times.

Five persons were killed in the fires which are prevalent this time of the year, and over 300,000 acres of prime grazing land were charred. Several towns were badly damaged and insurance assessors said damage will cost tens of millions of dollars.

Prime Minister Malcolm Frazer declared a state of emergency in the town of Streatham, 60 miles northwest of Melbourne, which bore the brunt of the damage.

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Auction Results

CANADIAN ANGUS BULLS
Billings, Mont., Feb. 9

61 bulls $984

Auctioneer: Bill Rehm

Tops: Eston Lad HPS 24G, 5/18/75 by Blackcap Eston HPS 27C, Harold Spady, Alliance, Alberta, to Emil Baum, Musselshell. $1400. Casa Loma Erroll 64G, 3/20/75 by Highland Erroll, Highland Stock Farms, Ltd., Calgary, Alberta, to Owen McKeo, Reedpoint, $1350. Highland Streamline 58G, 3/17/75 by Ed Reno Streamline 29D; Highland to Newell Philbrick, Forsyth, $1300. Highland Erroll 124G, 4/19/75 by Highland Erroll; Highland to Bob Wheatcroft, Sand Springs, $1300. Highland Erroll 21G, 2/21/75 by Highland Erroll; Highland to Schiffer Ranch, Rosebud, $1250. Rivercrest Great Northern 36G, 4/7/75 by Blacklock McHenry 13Y; Tom Spady, Alliance, Alberta, to Robinson Ranch, Musselshell, $1200 Blind Creek Challenger 5-75, 3/13/75 by Eagle Lake Challenger 7; A.E. Robinson & Sons, Mossleigh, Alberta, to Elmer Crum, Huntley, $1200 Blind Creek Baros 85, 4/7/75 by Stampede Baros 263-72; Robinson to Heinz Inc., Thermopolis, Wyo., $1200.

A good sale resulted for the five breeders of Angus cattle from Alberta. The event drew ranchers who wanted to buy those bulls and they bid right along for them. The Coralta Angus Ranch, Coronation, also had a group of bulls that sold well during this sale. — RALPH HEINEMANN

SOUTHWESTERN EXPOSITION & FAT STOCK SHOW
Ft. Worth, Texas, Jan. 28-Feb. 6

BREEDING CATTLE
Santa Gertrudis
Judge: Rodney Lynch, Kingsville, Texas

BULLS. Senior & grand champion: Joe Marchman Ranches, Plano, on Jomar 579/4, 1/15/74 by 744/0. **Junior champion & reserve grand:** Grandeza Ranches, Tulsa, Okla., on Grandeza Grande 28/5, 2/2/75. **Reserve senior:** El Colina Ranchos, Dallas, on Apache's Dividend 422/4, 1/3/74 by 3039 El Capitan's Dividend. **Reserve junior:** Marchman on Little Joe 23/5, 1/16/75 by Joe's Joe 16/1.

FEMALES. Senior & grand champion: El Colina on Apache's Cheyenne 480/4, 1/15/74 by 583/0 El Colina. **Junior champion & reserve grand:** Bobby Murphy, Scurry, on Miss LaPaloma Triple Trey, 5/21/75 by King Ranch Inc. **Reserve senior:** Grandeza Ranchos, on 4/02. **Reserve junior:** Los Jaboncillos, Premont, on 6200.

GROUPS. Two females: El Colina. **Best of Polled Award:** Grandeza. **Two bulls:** El Colina. **Pair of yearlings:** Frank Schuster, Alamo. **Pair of calves:** El Colina. **Get of sire:** Mayfair Ranch, Brenham, on 1/1.

BLM may have to curtail grazing

(Continued from page 1)

Ron Michieli of the American National Cattlemen's Assn. said adverse results of the conditions will not be known for some time. He estimated if curtailments last 30 days, with possible grain rationing, cattlemen will be able to endure the curtailment, but if drouth conditions persist, cattlemen may have to seek alternative measures such as liquidation of herds, with the cost of alfalfa in some areas as high as $80 per ton, Michieli said it's possible the cost may soar to $100 per ton, so it was hard to estimate what amount of loss cattlemen may encounter.

BLM hopes cattlemen will voluntarily restrict land grazing until conditions improve.

Cutback called 'serious blow'

(Continued from page 1)

ANCA President Wray Finney expressed confidence in the responsible attitude of cattlemen and their efforts to maintain good range conditions during such periods of drouth.

In a letter to Cecil D. Andrus, Secretary of the Interior, ANCA noted that cattlemen always have assumed their responsibilities under difficult conditions such as a drouth. The Secretary was asked to see that those conducting the survey of grazing conditions have the highest qualifications and use the latest techniques to insure an accurate assessment.

"Our major concern," said Finney, "is that some federal officials may arbitrarily make cutbacks without a sound scientific basis and without adequate consultation with livestock operators. It obviously would be a mistake for the government to overreact while there is still a possibility of receiving additional needed moisture. Most cattlemen have managed the ranges well and will continue to do so.

"We hope that the BLM will make every effort to work closely with affected cattlemen in anticipating a possible emergency. We also hope that any recommendations ...

Juniors enter 198 steers in Houston commercial show

Young stockmen studying the practical side of the beef cattle business have entered 198 steers in the junior commercial steer show, a leading attraction for junior exhibitors at the 1977 Houston Livestock Show and Rodeo.

The livestock show opens Feb. 23 and runs through March 6, with rodeo performances every night in the Astrodome beginning Feb. 25.

Contestants in the junior commercial steer show exhibit pens of three or eight steers which they have raised using commercial feedlot techniques, which emphasize feeding economy.

This year, show entries will be judged at 8 a.m. March 3, in the Sale Arena. Evaluating the steers will be Tommy Gleason and J.B. "Bert" Charles, both of Houston, along with Dr. Gene T. King, of the Texas A&M Animal Science Department, at College Station.

Following the judging, the steers will be graded by two packer buyers and an animal scientist, then they will be sold at auction.

Show premiums will amount to $6000, with another $1750 to be distributed in special awards. Overall, the '77 Livestock Show will present a record sum of $610,363 in total premium money.

Participants in the junior commercial steer show are automatically entered in the feeding records contest, where the feeding records kept by show participants are evaluated. Then the exhibitors are interviewed individually.

The feeding records contest will present the $1000 J.W. Sartwelle Award as its top prize.

Angus Bull Sale

THURSDAY, MAR. 3

Sale starts 10:30 a.m. (MST) • Lunch on the grounds

At the ranch in heated sale barn

120 COMING 2-YEAR-OLDS

Fertility tested, large kind.

Bred and Fed for the Rancher

Bulls not highly fitted but in excellent range condition.
Reputation bulls • Big & stretchy
ready to go to work anywhere.

FREE REGISTERED ANGUS HEIFER
You may be a winner! Everyone eligible to win.

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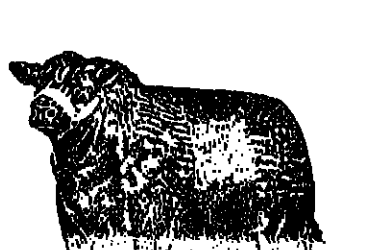
Valley View
ANGUS RANCH
16th Annual Sale

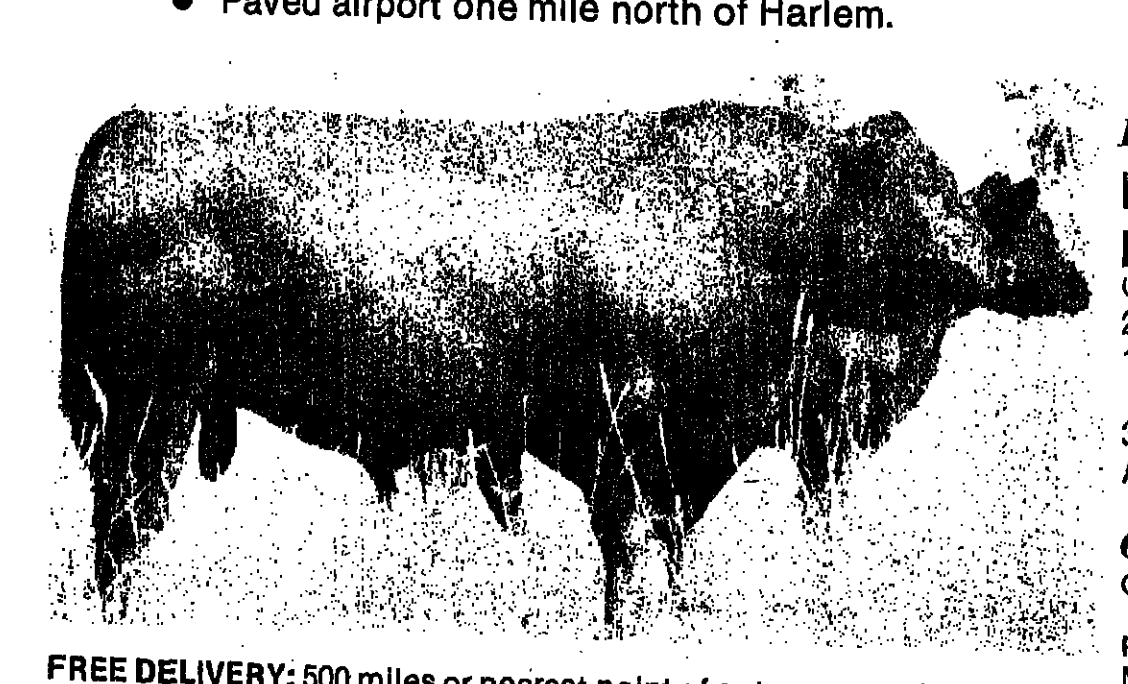


Tuesday, March 1, Harlem, Montana

Selling 51 Bulls • 34 Two-year-olds, 17 Yearlings

26 Bred Heifers • Coming Two-year-olds, bred to Mon Reposa King 904

- AHIR records and weights kept on all the cattle.
- Sale, 1 p.m. at the ranch. Lunch at noon.
- Free delivery within 500 miles or nearest port of entry.
- Paved airport one mile north of Harlem.



Featuring:
Mon Reposa Little John
(pictured left)
205-day wt. 453—
140-day test 3.54 per day—
365-day wt. 1008—
AHIR score 95.5.

Other herd sires:
Green Valley Bonanza 55
Postelmere 8
Mon Reposa Giant 693

FREE DELIVERY: 500 miles or nearest point of entry.

Valley Vi...

Market Roundup:

Cattle prices may hinge on weather

A CONTINUED RELATIVELY HIGH volume of fed cattle slaughter, increased hog slaughter with fears of substantial additional increases and expectations of additional herd liquidation later in the year all are contributing to sluggish and relatively weak market conditions in the beef industry. As last week opened, packers had relatively large numbers of cattle on hand from heavy volume purchases the previous week. Retailer and consumer demand last week was not especially strong, but beef prices, nevertheless, recovered modestly.

The long term outlook for livestock prices, especially for cattle, will depend a lot on weather, according to many. Moisture is a major problem in parts of the country both for next year's feed crops and for pastures. If spring rains do not develop, greater numbers of non-fed cattle may make up the slaughter mix. Adverse weather could hurt feeding margins if prices for feed are bulled by poor spring growing conditions. However, these developments could diminish feedlot demand for non-feds and spur liquidation. This would ultimately put cattle producers in a better bargaining position.

CALIFORNIA MOSTLY CHOICE STEERS $39-40; good-choice $38.50-40; good $38-39. Mostly choice heifers $36-37.50; good $35.50. Oregon choice steers $38-38.50. Choice heifers $36.50. Washington choice steers $38-38.50. Choice heifers $36.50. Idaho, Utah, Nevada mostly choice steers $36.50-38; good-choice $36-36.50. Mostly choice heifers $34.50-35.50.

Wyoming, Nebraska mostly choice steers $37-37.75; good-choice $36.75. Choice heifers $35.50-36.50. Colorado choice steers $37-38. Choice heifers $35.50-37. Montana choice steers $36-36.50. Mostly choice heifers $35.

Kansas choice steers $37.75-38.50; good-choice $37-37.75. Choice heifers $35.75-36.75; good-choice $35.50. Texas, Oklahoma mostly choice steers $38-38.75; good-choice $36.50. Mostly choice heifers $36-36.50. New Mexico mostly choice steers $38-39; good-choice $37.50-38.50. Mostly choice heifers $36-37.

COLORADO CANNER-CUTTER COW beef $51-51.50; utility at Portland $49-52; San Francisco no report. Choice Panhandle steer beef $58; Colorado $58-59.50; Portland $62.50-64.50. Choice heifer carcasses in Panhandle $57.25; Colorado $57.50-61.50; Portland $61-62.50.

California choice 400-500 lb. feeder steers $40; 600-700 lb. $37-38. Choice heifers 450-500 lb. $30; 700-750 lb. $27.50-30. Idaho, Utah, Nevada choice steers 400-500 lb. $40-42; 600-900 lb. $36-37. Choice-prime heifers 500 lb. $35; choice 700 lb. $34. Oregon choice steers 400-550 lb. $36-41.50; 600-700 lb. $36-39; 700-800 lb. $35.50-38.50. Choice heifers 350-550 lb. $30-34; 600-800 lb. $30-33.80.

Montana mostly choice steers 600-800 lb. $36-37; 900-1050 lb. $33.50-35. Wyoming choice steers 300-450 lb. $42-45; 400-500 lb. $40-43; 500-600 lb. $36-37.50; 600-900 lb. $33.50-37.75. Choice-prime heifers 300-400 lb. $37-39.50.

COLORADO CHOICE STEERS 300-400 lb. $41-47; 400-500 lb. $41-46.50; 500-575 lb. $39.10-43.25. Choice heifers 250-400 lb. $34.25-38; 400-500 lb. $34-38.10. Kansas choice steers 300-500 lb. $39.25-42.75; 500-600 lb. $37.90-41.25; 600-700 lb. $36.75-39.25; 700-800 lb. $35.50-38.50; 800-900 lb. $35.90-37.70. Texas choice steers 300-400 lb. $40.25-43.50; 400-500 lb. $39-42.75; 500-600 lb. $38-40; 600-700 lb. $36.70-38.70; 700-900 lb. $36-38.60. Choice heifers 300-500 lb. $30-33; 500-600 lb. $31-34.40; 600-700 lb. $31.50-33.90; 700-800 lb. $32-33.50.

Southeast complex choice steers 300-400 lb. $34-42; 400-500 lb. $33-42; 500-600 lb. $32-40. Choice heifers 300-500 lb. $26-32.50; 500-600 lb. $26-32.

MIDWEST CHOICE-PRIME wooled slaughter lambs 90-110 lb. $51-54.50; choice-prime 99-118 lb. shorn No. 1-2 pelts $49.20-53.90. Billings, Mont. choice-prime 90-105 lb. $50.50-52.50. San Angelo, Texas, good slaughter ewes $18-22; cull-utility $12-18. Midwest good-choice $16-18; utility $14-17.

San Angelo choice-fancy feeder lambs 60-90 lb. $53-56.50; 90-110 lb. $49-53. Midwest choice-fancy 60-90 lb. $52.50-57. Billings choice-fancy 55-75 lb. $53-55.50; 80-110 lb. $52-54.50. San Angelo three-year-old solid mouth stock ewes $36.20 each; medium ewes and lambs $19-23.40 each.

Broad demand prevailed for slaughter hogs in the Midwest and prices were steady to 50 cents higher. At Eastern terminal centers U.S. 1-3 200-240 lb. barrows-gilts $41-42. At Western markets $40.50-41.75. In direct trade in the Illinois-Indiana area $39.75-41.

SIOUX FALLS, S.D., FEEDER pigs each, U.S. 1-2 30-40 lb. $26-30.50; 40-50 lb. $29.50-36; 50-60 lb. $33-37; 60-70 lb. $33-38; 70-80 lb. $35-40; 80-110 lb. $38-46; 130-140 lb. $49.50. Hog slaughter under federal inspection the first five days of the week ending Feb. 11 was estimated at 1,464,000 compared with 1,326,000 the previous week and 1,227,000 a year ago.

Hog slaughter is increasing with the break from sub-zero temperatures. However, market weights are very light, reducing total pork production. The kills may pick up, but some think not until we're into March.

Auction Results

VERMILION ANGUS
Billings, Mont., Feb. 10

99 bulls $882
120 females 375
23 comm. females 413

Auctioneers: Ray Sims, John Kujath, Tige Thomas

Bulls: VR Emulous 5242, 3/1/75 by Emulous 2741 of SAR, (WR-114, YR-109), Rice Ranches, Harrison, $2300. VR Ringleader 5263, 3/14/75 by Willabar Ringleader 95D, (WR-133, YR-124); Thomas Ranch, Meeteetse, Wyo., $1800. VR Crush 5197, 1/24/75 by Crusch Elloenmere 5, (WR-116, YR-119); Bob Messner, Lofor, N.D., $1700. Unrecorded yearling bull: Anders Anderson, Wibaux, $1600. VR Bardoller 528, 1/30/75 by Bardoller 011 GDAR, (WR-96, YR-101); Westling Ranch, Wilsall, $1500. VR Highlander 5271, 3/21/75 by JRS Highlander 34, (WR-123, YR-108); Louie Kubik, Manning, N.D., $1500. Valleymere Great Northern 3G, 4/12/75 by Blacklock McHenry 13Y; Henry Hockmuth, Roundup, $1450. Valleymere Estonian 37G, 4/27/75 by Estonian RSE 14D; Nelson Bros., Westby, & Bland Carter, Fortuna, N.D., $1400. Valleymere Eston 22G, 3/30/75 by Rivercrest Eston 30A; Kleffer Ranch, Malta, $1350.

Females: Miss VR Emulous 5273, 1/29/75 by Emulous 2741 of SAR; Elmer Crum, Huntley, $500. Miss VR Emulous 5237, 2/28/75 by Emulous 2741 of SAR; Crum, $500. Miss VR Kootenaimere 4126, 4/11/75 by Kootenaimere 1137 PLS; Crum, $475.

9 head of long yearling heifers, registered with calves at side; R.M. Ostrum Ranch, Fishtail, $455 per pair.

Commercial females: One draft of 11 cows; Don Blitz, Box Elder, $420 per head. Second draft of 11 cows; Blitz, $410 per head.

This was a strong selling event. The demand for bulls seemed endless and the demand for young Angus females, registered or commercial, was in evidence from all sides of the house. It was just a good sale and everyone that came was interested — RALPH HEINEMANN

TOP CUT HEREFORDS
Missoula, Mont., Feb. 14

42 bulls $973
10 females 628

Auctioneer: Bill Rehm

Bulls: LH Dandee E4 27, 3/14/75 by RC Mischief K76; Landers Hereford Ranch, Wilsall, to Breckenridge Bros., Tetonia, Idaho, $2000. LH Dandee D4 46, 9/29/75 by RC Mischief K76; Landers to Roger & Sharon Peterson, Buffalo, $2000. JE Britisher 502, 2/24/75 by MC PR Britisher 59Z; J Bar E Ranch, Plentywood, to Bill Walker, Lewisville, Idaho, $1650. Champion, Meadow Gold 68, 3/14/75 by Upstream Dundy, 4/89; Lacey Hereford Ranches, Drummond, to Jake Vohrmann, Whitefish, $1800. JE Britisher 513, 3/4/75 by MC PR Britisher 59Z; J Bar E to Emmen Hereford Ranch, Turner, $1500. **Reserve champion,** MVH L1 Domino 534, 5/4/75 by CL 1 Domino 231; John & Ruth Anderson, Wise River, to Wayne Turner, Jackson, $1400. Double Piegan 42, 3/19/75 by FM Double Piegan 64; L. Dyer & Sons, Drummond, to Nick Novich, Twin Bridges, $1250.

Females: Reserve champion, Selkirk Lady 5179, 4/22/75 by Don Selkirk 238; Selkirk Herefords, Gibbon, to King Herefords, Frenchtown, $950. **Champion,** GP Miss Domino 5118, 5/26/75 by L1 Brae Domino 2; Grande-Peterson Herefords, Livingston, to Kevin Mytty, Lolo, $875. LH Miss Dandee D4 37, 9/5/75 by RC Mischief K76; Landers to Ray Powsland, Del Bonita, Alberta, $700

The 1977 version of this long time event was a good one with a large crowd in attendance. They were a bidding crowd, with the rancher trade on the strong side. The bulls in the event sold very even for price. No single bull returned a high price, but a lot of bulls sold well. The event was even and the prices recorded were good. — RALPH HEINEMANN

LOS AMIGOS SANTA GERTRUDIS
Alice, Texas, Feb. 10

20 bulls $1,122
40 bred hfrs. 593
40 open hfrs. 386
100 lots 616

Auctioneer: Walter Britten

Bulls: 85/5, 1/27/75 by MS54; John Martin Ranches, Alice, to Jimmy Dellinger, Dallas, $3000. 374/5, 2/12/75 by J Martin 70/575; Martin to Bailey Dunlap, La Feria, $2100. 102/5, 1/22/75 by Los Jaboncillos Ranch, Premont, to Lynn Ranches, Dallas, $2000

Bred heifers: 77/5, 4/7/75 by McDaniels 9/305; Spanish Creek Ranch, Rio Hondo to La Paloma, Riviera, $1000. 19/5, 2/1/75 by McDaniels 9/396; Los Jaboncillos to Harlon McComb, Dallas, $1000.

Open heifer: 41/6, 1/1/76 by MS 57/112; Martin to Shawn Smith, Huntsville, $875.

The weather was not ideal, consisting of heavy rains and heavy fogs throughout the south Texas area, which hampered the attendance a great deal. The sale was considered a success under the adverse weather conditions that prevailed that day —RAY MARTIN

WRANGLER HEREFORD BULLS
Brush, Colo., Feb. 15

44 bulls $715

Auctioneer: Ron Ball

Winger tops: W Advance 5103, 3/13/75 by Super Advance 704; Clarence Clark, Ft. Morgan, $1100. W Baldwin 570, 3/1/75 by W Baldwin N108; Lambert Ranch, Sedalia, $1000. W Baldwin 520, 2/19/75 by W Baldwin N108; Robert Whitehead, Yuma, $875. W Britisher 575, 3/3/75 by Britisher Command; Herman Cook, Brush, $875. W Britisher 573, 3/3/75 by Britisher Command; Crorssant Bros., Sterling, $825. W Britisher 579, 3/4/75 by Britisher 1234; Crorssant, $825. W President 5113, 3/18/75 by W President; Walter Klinzmann, Otis, $800.

Blach tops: PJB D4 Misch 5115, 4/21/75 by PJB D4 Mischief 157; Crorssant, $900. PJB D4 Adv 5199, 3/7/75 by 6M D4 Cruzeiro 48; Clark, $875. PJB D4 Adv 5090, 4/2/75 by 6M D4 Cruzeiro 48; Clark, $825. PJB D4 Adv 5198, 11/22/75 by 6M D4 Cruzeiro 48; Robert Winger, Yuma, $800 Shadow Real 6080, 3/27/76 by Shadow Real Y347; Jack Lee, Haigler, $775. PJB D4 Advance 5064, 3/24/75 by 6M D4 Cruzeiro; Allen Naugle, Wild Horse, $725.

This was the third annual joint sale for Bud Winger & Perry Blach, Yuma. It offered some high quality bulls of all ages from two-year-olds to yearlings and the buyers seemed to appraise the choice and quality. The bulls also boasted some of the nations leading bloodlines and all of these factors combined to make for a good, solid sale.—JERRY YORK

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Commercial Cattle Feeders
Charles Kershaw • Dick Kershaw
P.O. Box 75 • 714/344-3740
BRAWLEY, CALIF. 92227

Hunsley's Hereford Ranch

MONDAY, MARCH 7 • 1:00 p.m.
at the ranch

40 HEAD OF OUTSTANDING HEREFORDS

We are in the drought area, so this is your chance to buy excellent Hereford bulls, well worth the money.

25 two-year-olds
15 yearlings

8 are by Advance Lamplighter 4, "Dakota King"; the others are by M&M Major Mischief 103, a son of "Stilts."

Auctioneer: Johnny Smith

Hunsley's Hereford Ranch
Route 3, PIERRE, SOUTH DAKOTA 57501
605/224-5656 • Henry, Effie and Warren

• Located 14 miles east of Pierre on Highway 34, then 3 miles north. From sign on Highways 14-83, go 6 miles south, 1 mile east and 3 miles south

STEP AHEAD
Make Sense and Make Money
use
RED POLL BULLS

Jim McKee
Washburn...

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9:30 A.M. TUESDAYS

KAY offers FAT CATTLE for the 1st time in Denver . . .
being held in conjunction with our
established slaughter cow auctions . . . Tuesdays.

Also Every Wednesday . . . 10:30 A.M.

STOCKER-FEEDER AUCTIONS . . .
Selling High quality Native
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. . . SHORT CUT TO PROFITS

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303/623-2800

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714/997-1942

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EMPLOYMENT WANTED 1

EXPERIENCED, MARRIED man desires work on cow / calf or sheep operation. Have machinery experience. 303/357-4326.

WANTED: JOB ON ranch. Experienced mainly with breaking colts, also, wrangling dudes, but willing to do other types of ranch work. 20 year old girl. Phone: 213/428-5739.

EXPERIENCED WORKING foreman desires work on large ranch or grain/cattle operation. Have B S in Animal Science. For character references or resume call: 913/494-2722.

RANCH AND RANGELAND administrator. Ranch raised. Age 50. Lifetime experience, private enterprise. Competent with corporate procedures, budgets and accounting. Write Ad Dept. 650 c/o WLJ.

EXPERIENCED RANCH HAND. Registered and commercial cattle, sheep, goats, like to learn more about showing. Used all kinds of equipment. 18 years old, references. Mark Mattinson, 10385 Liberty Rd. S., Salem, OR 97302. 503/581-3150.

40,000+

Over 40,000 readers will see your classified ad in Western Livestock Journal.

MIDDLE-AGED WYOMING livestock and ranch man, lifetime experience in beef animal reproduction, desires job as working manager or foreman range type cow ranch. Married. Christian character, top references and resume. Write: 122 4th Ave., Orchard Valley, Cheyenne, Wyo.

HELP WANTED 2

EXPERIENCED SINGLE cowboy wanted for registered Angus ranch in northern California. Write Ad Dept 621 c/o WLJ.

WANTED: EXPERIENCED single man for farm operation work on registered Angus ranch in northern California. Write Ad Dept 622 c/o WLJ.

MATURE DRIVER FOR elderly, retired Ventura citrus rancher and wife. Separate living quarters. Knowledge of ranching and/or horses helpful. 805/642-8320.

STABLE, MATURE MAN, 45 or older, for small ranch. Knowledge of clover irrigation, cattle feeding, machinery repair and general ranch work. Good 2 bedroom home. 209/369-4349.

MARRIED COWHAND for feedlot/yearling operation in eastern Colorado. House, utilities, wage, beef and health insurance plan. Must furnish resume and references. Call: 303/332-4585 after 7 p.m.

EXPERIENCED, middle-aged couple for small registered beef cattle ranch in Calif. No farming, dry pasture and 35 acres irrigated. Mobile home and utilities. State salary requirements; no drinking. Write Ad Dept. 646 c/o WLJ.

EXPERIENCED, SINGLE cowboy for large range operation. Prefer man from south-intermountain area. Good wages, permanent, advancement opportunity. Write: Dugout Ranch, Monticello, UT 84535 or phone: ULZ-1180-383, evenings.

PART TIME HELP wanted from April or May through October for general ranch work on mountain ranch in southwestern Colorado. Duties include riding, heeling, fencing and irrigating. Single or married, preferably single. Salary good, commensurate with ability. 513/631-6997.

ASSISTANT MANAGER

. . . for large central Minnesota Polled Hereford cow/calf operation. Duties include: Animal nutrition and health, record keeping, promotion and sales, some cattle showing, operation of equipment. Permanent position for ambitious individual. Must be experienced. Send resume, references and salary requirements: Meadow Creek Farms, Box 176, Anoka, MN 55303.

FULL TIME HELP wanted—Second man for cattle operation on mountain ranch in southwestern Colorado. Must be experienced in riding, heeling, calving, haying, equipment maintenance and irrigating. Salary good, commensurate with ability. Send resume to: Ad Dept. 653 c/o WLJ.

AMBITIOUS FAMILY MAN to be a working manager of a 6,000 head finishing feedlot in northeastern Wyoming. Must be qualified in many areas, such as, supervision of personnel, operations of equipment and feedmill, animal health, sorting of fat cattle and other skills. We are looking for a man interested in a permanent position, community activities and working with other people. Job opening to start as soon as possible. Salary open. Hospital benefits, life insurance, retirement program. Living quarters furnished and schooling nearby. Send resume and letter describing your experience to: True Ranches, Inc., P.O. Box 2360, Casper, WY 82602.

CUSTOM SERVICE 2B

SAVE YOUR FARM. Low farm prices, rising cost, drought—1930's again? Call for counsel: 303/841-2052. Mr. C. Carlson.

CUSTOM FEEDING—Eggerling Farms, Inc. We grow and finish cattle to market. We have ten packer-buyers who call on our feed lot regularly. The owner lives at the feed yards. Call me collect for more information. Jim Eggerling, Pilger, NE 68768. Phone: 402/396-3336.

SEMEN 4

SIMMENTAL SEMEN — Top bulls, out of business, 2 tanks, 407 ampules. 415/573-9649 after 6:30 p.m.

CATTLE 5

FOR SALE: POLLED Shorthorn bulls from performance tested herd. Performance and price for the profit minded cowman. We are always in the market for calves sired by our bulls. Mehrten Cattle Co., 30986 Sierra Dr., Exeter, CA 93221. 209/592-3498 or 592-3944.

RAUSCH HEREFORD FARMS SALE—370 head in Rausch Hereford Farms 19th annual sale, February 28 at Hoven, South Dakota. Offering includes 100 two-year-old bulls, 10 proven bulls, 100 cows, 100 heifer calves and 60 yearling heifers. Animals carry guarantee and type delivery first 300 miles. Write for catalog.

CATTLE 5

MEXICAN AND NATIVE roping cattle. $150-$190. Mangania X Wells Livestock, 209/847-4557, 881-3409.

RUGGED HORNED HEREFORD range bulls. Hoy Hereford, Rt. 1, Box 450, Weed, CA 96094. 916/938-2145.

ANGUS BULLS
Production and Semen
TESTED
Sunny Brook Ranch
Paso Robles, California
PH: 805/238-0853

HIGH PERCENTAGE Charolais X Hereford and Angus pairs, heifers, bulls. Young clean cattle. All shots. Flying D. 702/867-3784.

DISPERSAL: REG. HEREFORD females, includes 21 pairs, 34 spring calvers, 8 heifers. Must sell. 916/233-2255; 916/233-3824.

RED ANGUS
FRN & CO. Quality Red Angus weaner calves, bull calves and heifer calves for sale. Some pairs and bred cows. Route 1, Franktown, CO 80116. 303/688-3559.

SIMMENTAL BREEDING stock for sale. Also, service age Charolais, Maine-Anjou and Angus bulls for sale or lease. Stan Basford, 503/567-9035, Hermiston, Oregon.

CALF IMPROVER
20 month old 7/8 Simmental bull, weighs 1950 lbs. Birth weight, 72 lbs., weaning 845 lbs., yearling 1365 lbs.
Premier Beef Management, Inc.
10846 Santa Ana Rd., Ventura, CA 93001
PH: 805/649-1264

ANGUS BULLS—Performance tested, sons of Rito 149, hordsire prospects. Range bulls. Registered heifers. Sharp Angus Ranch, Ruby Valley, Nev., 702/779-2264.

RED ANGUS BULLS
For Commercial Cattlemen
Pedigrees Incl. Cert. Meat Sires
4TH ANNUAL PRODUCTION SALE
of
Enid State School
and
Whitaker State Children's Home
MARCH 26, 1977
Whitaker State Children's Home
Pryor, Oklahoma
For Catalog:
Department of Institutions, Social & Rehabilitative Services
Attn: Institutional Farms
P.O. Box 25352
Sequoyah Memorial Office Building
Oklahoma City, OK 73125

HOLSTEIN SPRINGING heifers, open and bred heifers. Holstein and beef cross calves, 2 to 24 weeks old. Delivered to your farm on approval. Hedicke Bros., Rt. 7, Chippewa Falls, WI 54729. 715/723-1171, office; 723-9158, residence.

CHOOSE
Your Next Herd Bulls
FROM THE 1977
"Top Of The Crop"
LORENZEN PRODUCTION SALE
March 28—at the ranch
50-80 RED ANGUS BULLS
Production & Performance Tested
30 RED ANGUS FEMALES
Top Foundation Females
Write: Lorenzen Ranches
Pendleton, OR 97801
Or call: 503/276-6108

FOR SALE: 100 registered Angus bulls, 15 months to two-year-old, featuring top sons of Wilabar Jumbo 37A, Marshall Pride 611, Spur Emulous Master. These are rugged, good boned bulls with good dispositions. Ready for immediate service. Contact: Charles Pelter, Angus Haven Ranch, Cherokee, OK 73728. Phone: 405/596-2814 or 596-2830.

TEXAS LONGHORN BULLS
For Rent or Lease
Advantages of Longhorns:
1. Produce small, fast growing calves —any heifer crossed with Longhorn bulls have no trouble calving.
2. Longevity—Produces calves 18-22 years.
3. Better foragers and browsers—LESS FEED COST.
4. Cross calves grow rapidly and vigorously and market well compared to other beef cattle.
5. Excellent mothers—Very protective—no losses to dogs and coyotes.
6. No Pinkeye, Bangs, Lepto or Blackleg ever reported.
7. Bulls much more active. Will cover greater number of cows.
8. Highly intelligent and very docile.
M/H CATTLE CO.
1034½ No. 4th St.
Springfield, OR 97477
503/726-1303 or

CATTLE 5

RED ANGUS BULLS and yearling heifers. Grant Red Angus, Visalia, CA 93277. Phone: 209/733-5492.

FOR SALE
50 Yearling Angus bulls and 50 registered foundation Angus heifers. Large type—Emphasis breeding.
HARV WYMAN
303/824-5703
or Box 477 • Craig, CO 81625

TOP QUALITY SANTA GERTRUDIS cattle. Open cows and pairs, two yearling bulls. John Nash, Roseburg, Ore., 503/672-4505.

CHAROLAIS BULLS
Purebred Horned and Polled • 15-36 Months
Performance Tested • Delivered Anywhere
RAIL CANYON RANCH • PAUL DOWNEY
Box 868 • Adin, CA 96006 • 916/299-3475

REG. BLACK ANGUS cows, heifers and young bulls. Priced as to age and size. Pleasant Valley Ranch, Smartville, CA 95977. 916/273-4092.

SELL 10 OPEN registered Polled Hereford heifers, all by SVHR Modest Lamp 70, champion bull at 1974 All Breed Bull Sale. $400 each. Crocker Ranch, Saugus, Calif., 805/252-0614.

REGISTERED POLLED HEREFORD HEIFERS
2 bred heifers, with calve soon. Triple Real—Lamplighter breeding. Bred to Remittell bull
JENKS POLLED HEREFORDS
Rt. 1, Box 50 • Tangent, OR 97389
PH: 503/928-9079

FOR SALE: SIX 75% Limousin bulls; 75% Limousin heifers bred to Tulsa; club calves. Tri-J Cattle Company, Bill Jones, P.O. Box 155, Fitzhugh, CA 93622. Office: 209/659-2211; after 6, Carroll Rowan, 209/659-3514.

For Sale
Polled Herefords
GILEADS—INVESTORS
15 cowcalf pairs.
15 heifers.
5 young bulls.
Excellent buys . . . due to water shortage.
916/645-1346

FOR MAY DELIVERY—Approximately 450 yearling steers and approximately 450 yearling heifers. Call: Art Whitney at 602/264-0966 or write: Circle Bar Ranch, P.O. Box 715, Scottsdale, AZ 85252.

BEEFALO
1 Bull, 4 yrs—3/16 Buffalo, $10,000.
1 Bull, 7 mos—9/32nd Buffalo from a 2½ million dollar Canadian bull, $10,000. 1 Heifer calf, 5 mos—9/32nd Buffalo from the same bull, $2,000.
3 yrs—3/16 Buffalo, $2000 each. Fl Viale semen from the 2½ million dollar bull with container, $1000.
HOWARD ANDREWS
805/831-7487

175 MAINE-ANJOU • COMPLETE HERD DISPERSAL
Including: Bred 7/8—3/4 heifers • Bred 3/4 and 1/2 cows—ages 3-5 • 50 Heifer calves—7/8 and 3/4.
Also: 100 1/2 Simmental cows—ages 4-5. Performance tested and severely culled. All papers for Simmental and Maine-Anjou in order. Begin calving March 1.
TO BE SOLD at 1:00 p.m. FEBRUARY 25th at PUBLIC AUCTION YARDS • BILLINGS, MONTANA
Owner: Richard Wagner, Nashua, MT 59248 • 406/785-4541

NEBRASKA POLLED HEREFORD ASSN. SHOW AND SALE
Kearney, Nebraska • March 15, 1977
POLLED HEREFORD SHOW—SALE—EXHIBITION
50 Halter and Pen Bulls • 15 Females
25 Herd Bulls on exhibit, used in Nebraska Polled Hereford herds to produce Seed Stock for the Commercial Producer, as well as Purebred Breeders.
MARCH 15 at KEARNEY LIVESTOCK COMM. CO.
KEARNEY, NEBRASKA
SHOW—9:00 a.m. • SALE— 1:00 p.m.
Write: NPHA, Rt. 1, Gibbon, NE 68840

BULL SALE
200 CHAROLAIS
30 SIMMENTAL 3/4 and 7/8
20 MAINE-ANJOU 3/4 and 7/8
22—Gelbvieh, Pinzgauer, Angus, Beefalo, Blonde and Chianina.
All on HERD IMPROVEMENT TEST at Vaughn, Montana
12 miles west of Great Falls at Phil Eidel lot.
Montana Bulls Have Proven, in many tests, That They Out-Perform Others. Buy Montana Bred Bulls.
SALE—APRIL 29—12 NOON
Great Falls Livestock Market Center
Great Falls, Montana
For more information, contact:
Lloyd DeBruycker • 406/476-3427
Dutton, MT 59433
Gary Gershmel • 406/429-4575
Harold Schmitt • 406/738-2141
Georgenna Harris • 406/566-2451
Phil Eidel • 406/965-3267
Attend A. B. COBB CHAROLAIS

CATTLE 5

BULLS—BULLS—BULLS
Ranged Range Bulls
Last Heard, Angus and Shorthorn 18-24 year old bulls for sale or trade
HALL CATTLE CO.
Grand Ave., Hyrum, UT 84319
Call collect: 503/372-2881

HORNED HEREFORD two and three year old Angus bulls plus three herd bull prospects. Lakeside Ranch, 707/279-4764.

BLACK BRAHMAN BULLS—Range raised, semen checked, two years. Prices $500 to $550. Dale Hammond, Vacaville, Calif., 209/447-4119.

60 HEREFORD and Black Baldy cows, fall calves at side sired by Hereford, Santa Gertrudis, Angus and Charolais bulls. Roy Holden, 209/464-5903.

BEEFALO
75 Purebred Charolais cross bred to Beefalo Beefalo.
Call Evenings:
602/299-9205

BEEFALO BREEDING STOCK for sale at Box Bar Ranch, Rio Verde, A.Z. 85263. Phone 602/837-1400 on Beefalo Way. Lot and Comfort, Casper, WY 82601. Phone: 307/235-1511.

CHEROKEE SANTA GERTRUDIS
Certified & Commercial Bulls
At the Ranch
Come and Visit
CHEROKEE RANCH
Sedalia, Colorado
Tweet Kimball, Owner
20 miles S. Denver - Hwy 85
PH: 303/660-4411

POLLED HEREFORD BULLS—Service age and yearlings. 2 registered cows, pasture bred and steers. Bandon Polled Herefords, 2710 Knob Hill Road, Yreka, CA 95476. 707/938-3[illegible]

BRED COWS
Commercial Females
Reg. Angus to calve Angus
Reg. Angus to calve Brangus
Pairs
PREMIER CATTLE CO.
P.O. Box 306
Minatare, NE 69356
PH: 308/783-2131

HORSES, JACKS, MULES 8

FOR SALE: RANCH raised, registered Quarter Horse fillies, one and two-year-olds. Tinky Poo and Don Juan bloodlines. Write: Meari Row, Rogerson, ID 83302.

REG. QUARTER HORSE mare, 6 years. Sire: Red Joe Jones. Distaff side: Nevada King/Blanton. 15.2, approximately 1200 lbs. Silohr, Gail, Calif., 209/745-1059.

A BEAUTIFUL bay, two-year-old gelding by Leo Command Chex by King Fritz and out of a Rocky Knox mare. A face like an angel and a rear end like a cook. You have to see this one. Jack Clifford, Kelseyville, Calif., 707/279-4341.

MATCHED TEAM—Blonde Belgian grade mares, broke, foaled in spring, coming four, weigh 3,800. Price $4,000. See this outstanding pair. Will make top horses. Roy Olson, Spencer, NE 68777. Phone: 402/775-2278, evenings.

FOR SALE: 1969 stallion "Don't Pamper Me", by Wiggy Bar AQHA champion, out of "Pamper Me" AAA AQHA champion by Dividend. Bay in color, 16 hands. 90 days of Western Pleasure and reining training. Shown in English and Western Pleasure at 1977 National Western Stock Show. His foals have halter conformation and working ability. Price: $5,500. Contact: Lowell or Karen Goemmer, Box 25, La Veta, CO 81055. 303/742-3627.

DOGS 9

McNAB PUPS: Ranch raised from working parents. $35. Call: 209/855-2341, evenings.

AUSTRALIAN Blue Tick Shepherd Heelers, pups, guaranteed workers. $50. 415/573-9649 after 6:30 p.m.

LAB PUPS—AKC registered, intelligent and easy to train. Roger Swihart, Quinter, KS 67752. Phone: 913/754-3513.

QUEENSLAND BLUE HEELERS—2 females, 7 weeks. Working parents, excellent disposition. John Reichert, 303/665-3137.

McNAB PUPPIES—Registered —Cow/Hog dogs—Guaranteed workers—$100. Bud / Carolyn Roberts, Esparto, CA 95627. 916/787-3698.

REGISTERED QUEENSLAND Blue Heeler (Australian cattle dogs) pups. From excellent working parents. Oliar Ranch, 200 W. Turner, #7, Lodi, CA 95240. 209/334-2847.

DOUBLE REGISTERED Queensland Blue Heelers. Both parents working cattle dogs on our ranch. Also, excellent guard dogs. All pups guaranteed to work. Your choice—$75 each. Diane Nedbalek, P.O. Box 322, Crowder, OK 74430. 918/334-3506.

FEEDLOTS 12

CAUGHT BY THE DROUGHT? We can help with a new and maintenance cow ration. Bring in your cows and we'll AI them or you can use your own bull. Also specializing in growing calves for feeder cattle and Holstein heifers. Call: Bunky Giles, Cal King Feedlot, Lemoore, Calif., 209/924-5351.

PACIFIC Farms, Ranches 13

IMPROVED 1,100 plus acres winter range, urbanized by Redding. Shasta County, Calif., the 11th fastest growing in U.S. Will exchange on 500 plus contoured C.U. ranch. P.O. Box 2457, Redding, CA 96001.

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940 ACRES—Nice setting, 219 acres under flood irrigation, another 140 acres ready for sprinklers from irrigation well. 2 homes, guest house, shop, barns, corrals. 1¼-mile of river frontage with fishing, duck, goose and deer hunting on the ranch. Blacktop road, 1 mile to store, P.O. and schools. 25 miles to major shopping and commercial airlines.
PRICE: $275,000, reinance.
160 ACRES—143 under wheel lines, 120 acres alfalfa production now. 2700 sq. ft. home, new hay barn and horse barn, potato cellar, outbuildings, etc. All irrigation equipment included in sale.
PRICE: $325,000 with terms.
3270 DEEDED ACRES with nice home, shop, hay barn and full line of farm equipment. National Forest and BLM permits available at closing.
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503/882-6579 • Res., 884-0062
503/883-2239 • Mobile 914
Alan Cain, Assoc. Broker
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HORSES, JACKS, MULES 8

QUARTER/APPY MARE [illegible] for all ranch work. [illegible] 805/987-1923.

MULES: GENTLE, WELL-broke young mules from Quarter Horse mares and Mammoth Jack. Various colors. George Chéramie, P.O. Box 193, Buellton, CA 93427. 805/688-3658.

REGISTERED QUARTER HORSE mares: Own daughter of Doc Bar, producer of AQHA champion and 2 AAA horses. Also, old daughter of Mr. Bar, daughter of Old Grand Dad. Also, [illegible] years old, [illegible]

PACIFIC Farms, Ranches 13

OREGON • JOHN DAY COUNTRY
CATTLEMEN'S RANCHES meeting the demands of today's needs—
Location, Condition, Price, Terms and Diversification.
May we invite your attention to the following oldtime reputation cattle ranch:
- RUNS 1,000 HEAD on cowcalf basis or 700 cows + steers + heifers to three years.
- 12,255 DEEDED ACRES—Critically important with today's trends.
- 14,000 ACRES BLM—Controlled through water on deeded land.
- 2,500 ACRES presently leased from timber company—Originally 10 year lease, 5 years remaining.
- LAND IS CONTAINED in one large block providing easy movement of cattle, no hauling required.
- CLIMATE—Exceptionally mild winters, pleasant summers.
- LOW ELEVATION—Approx. 1900' at headquarters—Elevation at summer timber pastures approx. 5,000'.
- LONG GROWING SEASON—Approximately 190 days.
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- IRRIGATION—Approx. 700 acres (several hundred more acres could be developed at low cost).
- FREE WATER—John Day River flows through ranch for 6½ miles.
- RANGE WATER—Abundant water over entire range—Over 70 developed springs + numerous creeks.
- IMPROVEMENTS—Well constructed, large 6 bedroom, attractive older owners home + several employees homes. All in excellent condition surrounded by attractive gardens, fruit trees, apples, peaches, pears, apricots, plums, grapes.
- SEVERAL BARNS—Complete corrals, scales, etc.
- SCHOOLS—School bus to door.
- HUNTING and FISHING—Deer, elk, trout, birds, in abundance.
- GOOD SET OF young Hereford cows at market price.
- LOW TAXES—$5,100.
- PRICE—$1,225,000—Owner will finance at popular interest rates.

Hurry Fast . . . This Won't Last
It is a pleasure to offer you the following:
- RUNS 290 PAIR year round.
- 2139 DEEDED ACRES + 4100 ACRES BLM—All together in one block.
- CLIMATE—Exceptionally mild winter country.
- LONG GROWING SEASON—Always 4 cuttings.
- SHORT FEEDING SEASON—1/2 to 3/4 ton per cow.
- IRRIGATION—Approx. 250 acres irrigated. Exceptionally fine hay meadows.
- FREE WATER—1865 water rights. John Day River flows through ranch.
- IMPROVEMENTS—3 bedroom cinder block home with fireplace + older 3 bedroom in fair condition. GOOD BARN.
- HUNTING and FISHING—Exceptionally good.
- SCHOOLS—Grade and High 3 miles, bus to door.
- LOW TAXES—$2,000.
- PRICE—$285,000—terms—or will take cash.

We believe this ranch will sell very quickly; therefore, if you are sincerely interested in buying a good ranch now, at the right price, in one of the best areas in the state, we urge you to call today for full particulars!

Call or Write: DICK ELLIOTT
ARNIE SWARENS TOWN & COUNTRY REALTY
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William Nicholson • 503/884-8191; eves., 882-4077
NICHOLSON & CO. REALTORS
323 Main St., Klamath Falls, OR 97601

SOUTHEASTERN OREGON RANCH
4692 deeded acres located in Harney County, Oregon and Humboldt County, Nevada. 860 acres irrigated with free water from famous Trout Creek, which runs through the ranch for about 4 miles. This ranch produces excellent hay, 800 tons per year. Excellent grazing land, some is rated 3 acres to the AUM. Property has a demand for 2921 AUM's including 220 head winter permit from BLM. Most highly improved ranch in southeastern Oregon with outstanding 3000 sq. ft. main home, 3 bdrm. tenant house, good corrals, barn, shop and an extensive list of ranch equipment. Retiring owner is presently running about 550 600 cows plus calves, 41 bulls plus 250 yearlings. Cattle available by private treaty. All holdover hay & equipment included in the purchase price. A rare, once in a lifetime opportunity to purchase a truly outstanding ranch. Priced for immediate sale, $497,500.
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916/345-7161 or eves., 916/345-1122

EASTERN OREGON CATTLE RANCHES
300 Head Cow Operation
985 Deeded acres which includes 120 acres sprinkled alfalfa, 70 acres created wheat and balance in hill grazing land. BLM permit for 285 head for 7 months. Average 3 BR home, loading chute and corrals. Walking distance to grade and high school. Total price: $285,000, terms to qualified buyer, owner to finance balance at 7½% simple interest.
500 Head Cow Operation
2800 Deeded acres, 100 acres in new alfalfa, 600 acres irrigated meadow, 1360 acres hill pasture and created wheat, 770 acres bottom pasture plus 250 head permit in established grazing Co-op. Complete set working corrals with scales, shop and machine shed and 600 head feedlot. School bus for grade and high school. Total price: $498,000, terms to qualified buyer, owner to finance balance at 7½% simple interest.
Land To Develop
3500 Deeded acres of bottom brush land in Harney Valley with 2 miles of highway frontage. Good soil, outside perimeter fence, proven irrigation water in area. Low priced Co-op electric power. Total price: $200 per acre or make reasonable offer. Liberal terms to qualified buyer.
Irrigated Alfalfa and Grain Farm
860 Deeded acres, of which, 240 are alfalfa, 200 grain and ready to go back to alfalfa which are irrigated by 2500 GPM well and supplemental water from private reservoir. All corrigated and border irrigation except for 1 wheel line, balance of 420 acres ready to develop. All fenced and in one block. 8 miles from Burns. Total price: $315,000, terms to qualified buyer.
Call or write for information
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771 Ponderosa Village • Burns, OR 97720
503/573-7206

PACIFIC Farms, Ranches 13

Bob Koeltz 916/887-5009
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159.5 level, flood irrig. acres for alfalfa, corn, beets, grain, pasture; fenced. 2600' gated irrig. pipe, barn, loafing shed, quonset shop. 2 metal granaries, corral. 3 BR, 1½ bath carpeted home, electric heat, part basement. One mile hwy frontage. $150,000, terms. Call: 503/473-3345 or write: Charlie Pavelson, salesman/owner, Rt. 2, Box 240, Vale, OR 97918. Clarence F. Hyde, Broker, 795 Willamette St., Eugene, Oregon.

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75 ACRE Grade A Dairy—Hay barn. 800 GPM well, 2 beautiful modern homes $412,500. Excellent easy terms.
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Very attractive Sacramento Valley year round operation for 200-250 pairs. 2,400 acres includes 150 acres irrigated pasture. More could irrigate, balance native pasture. Excell. improvements: Large barn, 3 bdrm home, corrals, plant oats. $068,000, terms.
Over 3,200 deeded, 1500 below ditch, free water, most good alfalfa ranch land. Excell. hdqts. on highway. Try $990,000 including nearly new machinery. Terms.
1900 acres, 540 irrigated pasture (most will grow alfalfa), 140 created wheat, 200 dry grain land, summers 500 pairs. Two homes, corrals rebuilt, free water, $410,000, 29% down. Either 1,640 or 3,360 acres native pasture. Yr. round stream, good barn, run cows or yearlings. Try $225 per acre.
Nearly 8,500 acres. Excell. improvements and roads, many springs & dams, over 20" average rainfall. Big valleys and many bald hills. Normally runs 2,500+ steers, okay for pairs. Try $200 per acre.
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Eastern Oregon
4095 total acres—885 cultivated, 25 bushel—wheat average. 106 irrigated meadow—ave. 5-6 tons. Carries 150 yr. for 8 months $400,000.
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CENTRAL OREGON WHEAT and CATTLE
Approx. 720 Acres, 421 acres cultivated. Good home and outbuildings, 52 acres free water right. Equipment included at $165,000.
Approx. 2,085 Acres, 370 acres cultivated, 29½ acres water right, nice home and good outbuildings. Will carry 60 cows. Priced at $250,000.
The above ranches are adjoining and can be bought together or good terms. Together they have 791 acres cultivated, 81 acres water right (for alfalfa and meadow), and approx. 1,900 acres good bunch grass pasture! Call for an appointment to east
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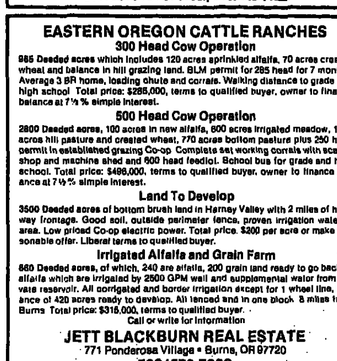

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Farms, Ranches 13

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610 Ac. Merced Co. grain land. Also suitable for trees, vines $575 per ac Owner will carry after 29% down
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2300 Ewes and sell hay and grain. Weaned 140% at 91# in 1976. 1600 deeded contiguous with BLM and Forest. Excellent improvements.
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HUMBOLDT RIVER RANCH
- 16 miles from Elko, Nevada.
- 250 to 400 head.
- 1300 deeded.
- 700 sub-irrigated.
- 450 hay.
- 480 crested wheat.
- 3000 railroad lease plus AUM on BLM.
- Home—outstanding! 2500 sq. ft.
- Large barn—5000 sq. ft. (stalls, tack, work shop).
- New hay barn
- Roping arena 200x400 with runways—holding pens.
- Plus other buildings.
- Beautiful view of Ruby Mts.
- Price $335,000—terms.

Owner—Herb Fletcher
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with spring fed creek thru center. Sub-irrigated acres. 250 acres deeded with 108 head Forest Service Permit. Five bedroom house - corrals hayshed
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Well improved with 4-160 acre Valley pivot sprinklers. 4 good wells Price reduced for quick sale to $400 per acre
Contact: Dave Hastings
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S.E. ARIZONA SCENIC 200 COW RANCH
- Oak and Pine Trees.
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- Very Nice Improvements.
- Mild Year Round Climate.
- Good Grass and Water.

Located in one of the prettiest valleys in southern Arizona, only 50 miles from Tucson. This is an unusually attractive working ranch. Price: $375,000. Terms available.

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775 Acres
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- Good Soil.
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- Very Good Grain Producing Area.

$700/irrigated acre, including irrigation equipment.
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PLAINS
Farms, Ranches 13

238 ACRES TOTAL
200 ac. are tillable. 200 ac. of irrig rights 160 ac. in wheat at this time, rest in Bermuda grass. 2 barns. 1 is excellent barn/shop comb. Lovely 2200 sq. ft. home 2 miles from town, school bus, mail route. For details, contact: Herman Ford, Rt. 1, Milburn, OK 73450. 405/443-5546.

FOR SALE: 715 acres all adjoining. 25 miles SW Tulsa, Okla. $400 per acre.
W. R. WEAVER AGENCY
P.O. Box 432
Cushing, OK 74023
918/225-4437

FOR SALE
CATTLE RANCHES, STOCK FARMS, TILLABLE LAND. I cover the Midwest like the morning dew. Can handle all your needs up to $15 million. Call collect for personal discussion at 417/683-2018, day or night or write: Jerry Mullin, Broker, Mullin Farm and Ranch Agency, P.O. Box 24, Ava, MO 65608. Licensed in Missouri, Arkansas and Oklahoma.

CANADIAN
Farms, Ranches 13

FABULOUS CATTLE RANCH: 117,700 deeded plus 167,040 grazing and leased acres in beautiful British Columbia. Plentiful water, convenient location. Capacity 33,577 animal units yearly or 56,750 mixed head. Further development can increase capacity to an estimated 49,589 animal units or 83,530 head of livestock. Located in productive natural gas, oil, coal and agricultural area. Improvements valued at $1,650,000. Price: $25,000,000 excluding cattle, averaging $750 per animal unit. Terms available. $2,000,000 annual mineral lease available with cash sale. Harold Lovett Real Estate, Box 1341, Cottonwood, AZ 86326. 602/634-2819.

RANCHES FOR RENT OR LEASE 14

NORTHERN COLORADO mountain ranch for grazing lease May-October. 800 pairs or 1000 yearlings. $10 per month cows or $8 yearlings. One half payable in advance, half prior to moving cattle out. Would consider lease on 800 acre irrigated hay meadows at negotiated price per ton on hay baled. Should bale 1000 tons. Haying equipment available for lease. Write Ad Dept. 597 c/o WLJ.

RANCHES OR PASTURE WANTED 15

WANT TO BUY: Small ranch, eastern/central Oregon. Water rights, some improvements. Box 7, Butte Falls, OR 97522.

WHEN SENDING IN your ad, please include your Zip Code and Area Code if they are to appear in the ad.

PASTURE FOR 2,000 cows, long or short term, within 200 miles of Elko, Nevada [illegible]

BUSINESS OPPORTUNITIES

WANTED: FINANCIAL PARTNER for ranching enterprise will pay 10% plus 30% in [illegible] 771 Gold Hill Rd., Sp. 5, Newcastle, CA 95658.

STOP MAKING THE [illegible] Start your own mail order [illegible] sale business! Write NOW free details. Barrie Vickers Ac 8730 Sunset, 500A, Los Angeles CA 90069.

ACQUISITION WANTED
Calif Agri Business Co seeks acquisition, for cash, of profitable agriculturally oriented companies with sales in excess of $1,000,000. Principals only, reply in strict confidence
Write Ad Dept. 647 c/o WLJ

NORTHERN CALIFORNIA MILL. Pellets four ton per hour 45 ton scale, 1972 White diesel truck, commercial fork lift. [illegible] acres, Fall River Valley, $65,000. Dick Wilson Realty. 916/[illegible] 4421.

LIVESTOCK NEWS LETTER Exclusive, down-to-earth facts significance in making day-to-day decisions to help you spot trends and keep you better informed. Money back guarantee if it doesn't fill your needs. Send $[illegible] (1 year sub.) to: Livestock Industry News Letter, 1095 N. [illegible] St., Suite M, Orange, CA 92[illegible]. A product of Nelson R. Crow Publications, Inc., produced in collaboration with editors of Western Livestock Journal and Western Dairy Journal. Sample copy will be sent if stamped, self-addressed, business size envelope is provided.

LIVESTOCK LOANS

"LIVESTOCK LOANS"
We specialize in livestock financing statewide. Stock, Feeder, Equipment. Short and Intermediate Term loans. Call: Gene Slater, California Livestock PCA 916/483-2416. 3382 El Camino Ave., Sacramento, CA 95821.

MACHINERY AND SUPPLIES

SWATHER READY TO GO to work. Hesston 12 foot model 500 $2300. 408/724-6969.

FARROWING STALLS—Complete $86.50. 1" tubular steel construction. Dealerships available. Free literature. STARR NATIONAL, 130 Main, Colchester, IL 62326.

NEED EQUIPMENT? Millions of dollars available, nearly 100% financing for farm machinery, irrigation systems, road tractors, trailers, metal buildings, airplanes, etc. Call Ray Holloway, broker [illegible] 209/784-[illegible]

NOTE: THE ORANGE, CALIF. OFFICE will be relocating to CLOVIS, CALIF.—MARCH 1, 1977 . . . Rodeo Plaza, 96 Shaw Ave., Suite 221, Clovis, CA 93612. 209/299-0407.

MAIL: TO BE CERTAIN that we comply with your advertising needs in meeting the deadline for the March 7 issue, we ask that all class ad orders be mailed to the Denver office after February 18 . . . 4th Floor, Livestock Exchange Building, Denver, CO 80216.

CALL: TOLL-FREE—1-800-525-6030 if you would like to place your ad by phone.

CLASSIFIED WORD ADS—35 cents per word per insertion—30 cents per word per insertion when ordered for three or more weeks OR when payment accompanies order.

CLASSIFIED DISPLAY ADS—$16.50 per column inch per insertion—$14.00 per column inch per insertion when ordered for three or more weeks.

Mail this HANDY ORDER FORM TO WLJ Classified Corral, 4th Floor, Livestock Exchange Bldg., Denver, Colo. 80216.

I am ☐ am not ☐ a subscriber (please check)

Bill this ad to:
Name
Address
City State Zip

Run this ad times under (Choose category number) classification.

Please refer to Classified Corral Masthead for blind box numbers & display advertising rates.

Please include telephone area code and zip code if phone and address appear in ad

Enclosed is check for ______ to earn discount.
See figures in parentheses.
No additional 3-time discount added to cash discount.

Use for word ad copy only—Per Insertion

1 FROM	2 ONE	3 TO	4 TEN	5 WORDS
6 A	7 MINIMUM	8 CHARGE	9 OF	10 $3.50
11 $3.85 ($3.30)	12 $4.20 ($3.60)	13 $4.55 ($3.90)	14 $4.90 ($4.20)	15 $5.25 ($4.50)
16 $5.60 ($4.80)	17 $5.95 ($5.10)	18 $6.30 ($5.40)	19 $6.65 ($5.70)	20 $7.00 ($6.00)
21 $7.35 ($6.30)	22 $7.70 ($6.60)	23 $8.05 ($6.90)	24 $8.40 ($7.20)	25 $8.75 ($7.50)
26 $9.10 ($7.80)	27 $9.45 ($8.10)	28 $9.80 ($8.40)	29 $10.15 ($8.70)	30 $10.50 ($9.00)
31 $10.85 ($9.30)	32 $11.20 ($9.60)	33 $11.55 ($9.90)	34 $11.90 ($10.20)	35 $12.25 ($10.50)
36 $12.60 ($10.80)	37 $12.95 ($11.10)	38 $13.30 ($11.40)	39 $13.65 ($11.70)	40 $14.00 ($12.00)
41 $14.35 ($12.30)	42 $14.70 ($12.60)	43 $15.05 ($12.90)	44 $15.40 ($13.20)	45 $15.75 ($13.50)
46 $16.10 ($13.80)	47 $16.45 ($14.10)	48 $16.80 ($14.40)	49 $17.15 ($14.70)	50 $17.50 ($15.00)
51 $17.85 ($15.30)	52 $18.20 ($15.60)	53 $18.55 ($15.90)	54 $18.90 ($16.20)	55 $19.25 ($16.50)

Figures in parentheses show cost with cash discount included

Auction Results

BAR RUNNING M HEREFORDS
La Junta, Colo., Feb. 10

61 bulls..................$944

Auctioneer: Tom Westrope

Tops: Bar Running M520, 2/8/75 by M&M Misch Plegan 99; Sanderson Ranch, Gunnison, $2100. Bar Running M570, 3/4/75 by M&M Misch Plegan 99; Rose & Sons, Eads, $1750. Bar Running M561, 3/4/75 by Bar Running M236; Harley Jesser, Pritchett, $1725. Bar Running M560, 3/5/75 by Bar Running M228; E.W. Harris, Fowler, Kan., $1700. Bar Running M577, 3/10/75 by Bar Running M127; Hadley Herefords, Morrison, Kan., $1675. Bar Running M585, 3/17/75 by Bar Running M356; Harris, $1675.

Bar Running M5142, 4/17/75 by Bar Running M291; Neil Roth, Phillipsburg, Kan., $1550. Bar Running M5157, 4/30/75 by Bar Running M127; Bob Mundell, Walsh, $1525. Bar Running M543, 3/1/75 by M&M Misch Plegan 99; Ralph Ravey, Morrison, $1450. Bar Running M562, 3/4/75 by Bar Running M127; John & Walt Raby, Saguache, $1310. Bar Running M541, 2/27/75 by Bar Running M288; Bob Sikes, Rye, $1225. Bar Running M5144, 3/29/75 by M&M Misch Plegan 99; Rose & Son, $1075. Bar Running M511, 2/11/75 by RC Mischief D4; Mundell, $1075.

Hilliard Miller staged his annual production sale of performance tested bulls and it turned in some fine results. The offering of Hereford bulls had 22 years of performance testing behind them and the buyers made good use of the records, bidding actively on the high performers. Demand was strong on the large majority of the bulls with a large crowd of commercial cattlemen on the seats.

Volume buyers included Raby, Harris, Roth, Engle Land & Cattle Co., Pritchett, and George McClave, McClave. — JERRY YORK

J.C. BIEBER & SONS HEREFORDS
Onida, S.D., Feb. 14

27 bull calves..........$1516
49 yrlg. bulls............814
81 females...............368
157 lots..................895

Auctioneer: Pat Goggins

Bulls: K&B K3 Mischief 34, 3/24/76 by DH 66 Mischief K3; Heeley Bros., Davis, Okla., $5000. K&B K3 Misch 33, 3/18/76 by DH 66 Misch K3; Case Ranch Herefords, El Dorado, Texas, $4300. B&H K3 Mischief 13, 3/17/76 by B&H 66 Misch K3; Harnisch, Huron, $2750. K&B K3 Misch 29, 3/29/76 by DH 66 Misch K3; Flying E Ranch, Smoot, Wyo., $2500. B&H K3 Mischief 19, 3/19/75 by BH 66 Misch K3; Stanley Whiting, Valentine, Neb., $2500. K&B K3 Misch 21, 3/31/76 by DH 66 Misch K3; Burnett Estates, Ft. Worth, Texas, $2400. K&B K3 Misch 23, 4/1/76 by DH 66 Misch K3; Luelthie Herefords, Richardton, N.D., $1900. K&B K3 Misch 36, 3/14/76 by DH 66 Misch K3; Flying E, $1800. B&H K3 Misch J9, 3/27/76 by DH Misch K3; Burnett Estates, $1800. B&H K3 Misch 18, 3/26/75 by DH Misch K3; Burnett Estates, $1700.

Females: K&B Miss K3 B6, 3/18/75 by DH Misch K3; Halverson Bros., Sidney, Mont., $650. Dundee Duchess 219, 3/5/75 by RC Dan Mischief 45; Garbar Ranch, Blunt, $600. K&B Duchess 280, 3/21/76 by "45th;" Flying E, $600. K&B Duchess 266, 3/13/76 by "45th;" Flying E, $600. B&H Miss 6M Misch, 6/7/74 by 6M D4 Cruzeiro 114; Garbar Ranch, $575. B&H Lady Lynn 7, 5/22/72 by RC Mischief D82; Maurice Almond, Eureka, Kan., $650. B&H Miss K3 134, 4/7/76 by DH Misch K3; Halverson, $550. B&H Lady Lynn 13, 2/24/75 by RC Mischief D82; Dave Millner, Forbes, $550.

It was the 23rd annual sale for J.C., Kenny, & Jerry Bieber and their families. They sold their extremely uniform and large framed set of bulls to a standing room only crowd from nine states. Their champion load of calves at the 1977 National Western met strong demand with the buyers bidding well in spite of the drouth here.—RICHARD SIDWELL

KAY LIVESTOCK MARKET
Denver, Colo., Feb. 15-16

1200 head received: 4 steer calves averaging 362 lb. brought $42.25; 40 steer calves, 498 lb., $41.75; 12 steer calves, 413 lb., $41.75; 7 steers, 655 lb., $37.50; 6 steers, 567 lb., $38.10.

10 heifer calves, 496 lb., $35.10; 18 heifers, 510 lb., 35.25; 13 heifers, 529 lb., $35.10; 21 heifers, 594 lb., $34.85

Slaughter cows were generally steady to 50 cents lower; utility & commercial, $25-27.25; canner & cutter, $22.50-25; shelly cows, $18.50-23, and baloney bulls, $19-23.60.

Weather's effect on prices studied

The Agriculture Department's Economic Research Service is studying the effect of this winter's severe cold and drouth on food prices, Agriculture Secretary Bob Bergland confirmed last week.

Bergland said the report will probably be released within the month, although he said he does not know all the details of the study. He said it will not project weather conditions, but food prices based on this winter's weather. He said the report will probably deal in short-run figures.

MACHINERY AND SUPPLIES 20

SALE: 1975 Farmhand 903 tub grinder, 220 H.P., A.C. engine, 250 hours, $19,500. Call: 712/732-2840, after 5 p.m.

LIVESTOCK SCALE: 20,000 lb. Fairbanks Morse reg. beam scale, 20'x10' concrete floor with 8' high metal pole retaining fence. For further information, phone: Coast Packing Co., 213/587-8141. Ask for Steve.

ROUND BALE FEEDERS for 1500# round bales. Heavy duty 1" square tubing. Only $86.95. Rectangular feeders also available. Free literature. Dealerships available. Starr National, 130 Main, Colchester, IL 62326.

FENCE POSTS 21

RANCH FENCING. All types installed. Call or write: Robert Snow, Box 34, Granite Station, Bakersfield, CA 93301. Phone: 805/399-4663 after 8 p.m.

RAILROAD TIES: ALL grades. Wire, fencing, posts and corral lumber. Flat cars for bridges and bridge timbers. ORTH RANCH SUPPLY, 9 miles east of Ceres on Whitmore. Phone: 209/883-4487.

PIPE SURPLUS: ALL SIZES—Save up to 70%—10' lengths, from 1/2" to 4". Just perfect for fences and corrals. Call: Industrial Pipe and Steel, 213/443-9467, 9936 East Rush, South El Monte, CA 91733.

BUILDING MATERIALS 22

STEEL BUILDINGS—Straight wall. All sizes, colors. Just bolt together. Plans included. Low cost. Steel Buildings Unlimited, 2800 S. Main St., Santa Ana, CA 92707. 714/549-2275.

BUILD YOUR PERIMETER FENCES and corrals with long lasting, durable 3/16" shielded galvanized tow-cable, 3-1/2—7 cents per ft. depending on quantity purchased or use 8 ga. hi-tensil wire, 1-1/4—2 cents per ft. FOB Phoenix. Corral Industries, Incorporated 5202 E Washington St., Phoenix, AZ 85034. 602/275-7603.

MISCELLANEOUS 29

PIPE, IRRIGATION SUPPLIES 23

STEEL PIPE
- 10,000' 6" OD x .134" new.
- 11,000' 6-5/8" OD x .125" new.
- 26,000' 8-5/8" OD x .277" used.
- 21,000' 10-3/4" OD x .188"/.219" new and used.
- 10,000' 26" OD x .312" used.

CAL-CUT PIPE & SUPPLY, INC.
P.O. Box 2147
Bakersfield, CA 93303
PH: 805/393-5300

SCHOOLS 24

AUCTIONEERING. Write: Reppert School of Auctioneering, Box 189, Decatur, Indiana AC0033. Free catalog. Term soon.

WANTED
PROGRESSIVE RANCHERS to learn pregnancy testing, safer calf delivery, better animal drug use. Our 18th year. Write for free brochure. Hedrick School for Stockmen, Box 351A, Fort Collins, CO 80522.

TRUCKS AND AUTOS 25

INTERNATIONAL CATTLE TRUCK tractor and trailer, 20' long, new paint and new engine, good tires, $4000. 714/846-0273.

TO BE ANONYMOUS use a WLJ Ad Dept. number. Word ads: count 5 additional words and include $1.50 PER INSERTION for cost of forwarding replies. Display ads: include $1.50 PER INSERTION.

MISCELLANEOUS 29

PLANT NUTRITION and SOIL Management through Scientific Analysis. Plant Tissue, Soil, Water, Nematode Testing and Recommendations. Scientific Agricultural Services, 1821 W. Meadow Lane, Visalia, Calif., 209/732-3464.

I BROKE HORSES WITH THE INDIANS
Learn how to break horses an easy way. You need no extra equipment, you need no experience. You can ride any horse the first or second day without bucking. In this book I'll show you, step by step, how to handle and break wild horses without any danger to yourself and without help from anyone. All the important parts are illustrated by pictures. I guarantee there are tricks no one has told you & your satisfaction, or money refunded. Price: $5.00.
HAROLD NEILAN • DEPT. 37 • WAUBAY, S.D. 57273

LOST AND FOUND 26

LOST AND FOUND 26

ESTRAY CATTLE
The California Bureau of Livestock Identification, 1220 N Street, Sacramento, CA 95814 is processing the following estray animals under the provisions of the Hide and Brand Law. We are seeking information that will help us find the rightful owners of these animals.

Estray #77E-02
1. Blk cow 700# aged — Z ls
2. 2 Blk cows 700# aged — F •H lh
3. Blk cow 700# aged — CLB rh, [brand] lr
4. Blk cow 700# aged — L7 lh
Estray #76-172
WF cow 900# 6 yrs. — AY rr
Estray #76-278
BWF hfr 1000# 2 yrs. — Y lh

Estray #77E-04
WF cow 1050# 5 yrs. + — Z rs, [brand] rr
Estray #77E-10
Hrfd cow 730# 8 yrs. — (h) rh, N lh
Estray #77E-12
WF bull 1000# 8-9 yrs. — R lh
Estray #77E-16
BWF str 800# 2 yrs. — [brand] ls
Estray #76-67
Blk str 446# — [brand] lh

PLEASE CONTACT US AT 916/445-6106
. . . if you have any information that would assist in identifying the owners of the above cattle.

LIMOUSIN sale
INTERNATIONAL CATTLE SERVICES

Featuring
Imported Fullbloods and Top Quality Consigned Percentage Cattle

1:30 p.m. Sunday **MARCH 6** Lunch 12:30 p.m.

INTERNATIONAL SALES ARENA
5½ miles east of Pauls Valley, Oklahoma on Highway 19.

Offering . . .
11 Imported English and Irish fullblood Limousin bulls.
Sons of Frisson, Hervin and Funambule
Imported fullblood French female with fullblood calf at side.
Domestic purebloods . . .
75% open and bred
50% open and bred
7/8 and 3/4-blood percentage bulls

For further information and catalogs contact:
INTERNATIONAL CATTLE SERVICES
ROUTE 2, BOX 168
PAULS VALLEY, OKLAHOMA 73075
GENE BENITO, SALE MANAGER
405/238-3555 • 405/238-5318

Sale Headquarters:
FOUR SANDS WEST MOTEL
PAULS VALLEY, OKLAHOMA 73075
405/238-6416

Auctioneer: Stanley Stout

HOLD IT RIGHT THERE !
The Diamond Slash Hereford Ranch
6th Annual
Production Sale
SATURDAY
MARCH 5
12:30 at the Ranch's Heated Sale Barn

PERFORMANCE
Our bulls are raised and fed strictly on the range rather than under feedlot conditions.

TESTED
Our heifers are raised and fed under range conditions and bred to performance-tested bulls.

FREE DELIVERY
on combined purchases of $1000 or more to a central location.
Accomodations at the Greenhorn Inn, I-25 at Exit 27, only 10½ miles from the ranch. 900' paved air strip with tie-downs next to the Greenhorn Inn, with Courtesy transportation from the Inn and air strip to the ranch.

70 REGISTERED HEREFORD 2-YEAR-OLD BULLS
50 BRED REGISTERED HEREFORD 2-YEAR-OLD HEIFERS
55 FANCY BRED COMMERCIAL HEREFORDS
2-YEAR-OLD HEIFERS

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